



# It's A Pleasure

to produce good to bacco for those men who appreciate good cigars

ESPECIALES PIGTAILS FAVORITOS CORONAS and others

Made by

# TABACALERA

ORIGINATORS OF HIGH GRADE PHILIPPINE TOBACCO PRODUCTS



# and it's SAFER

THE average man does not relish having his home, furniture and personal belongings destroyed by fire. But... does this average man fully realize the danger that is present with defective stoves and ranges? The official records for the past year in Manila tells its own story about this .... only ONE fire in about 250 was caused by GAS.

Replace that defective, obsolete range with a modern GAS Range. It will be economy in the long run. Come in and select the one that will serve your family needs. Do it NOW before the rainy season sets in.

MANILA GAS CORPORATION



Barber Steamship Lines Inc. Barber-Wilhelmsen Line Dodwell Castle Line Wilh. Wilhelmsen (N.A.A. Line)

Atlas Assurance Co. (Fire, Marine & Automobile Insurance) Chrysler De Soto Automobiles Willys Automobiles and Trucks E. I. Dupont de Nemours Explosives Dupont Duco & Paints Frigidaire

# MACONDRAY & CO., INC.

STRACHAN & MACMURRAY iloilo

JUDGE THE FORD V-8 BY HIGH-PRICED CAR STANDARDS

FORD performance can be compared with nothing less than V-8 performance. And there is not another V-8 selling for less than P5,000.

But Ford motoring enjoyment is not limited to Ford V-8 performance. The New Ford V-8 gives you smart body styles of permanent beauty. It gives you the comfort of deeply upholstered seats and transverse springs. And the safety of all-steel bodies and a solid front axle. Judge the New Ford V-8 only by high-priced car standards. Then look at Ford V-8 prices.

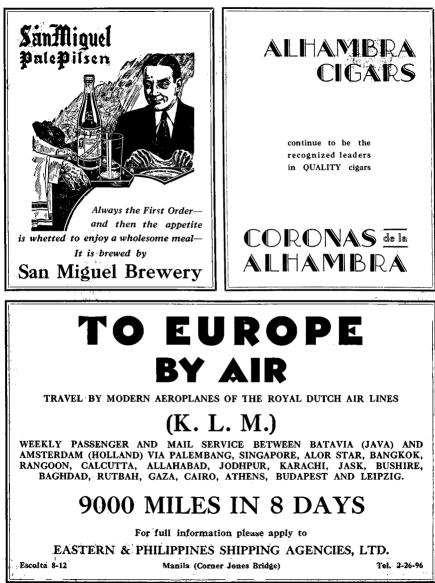
"After We Sell We Serve"

# Manila Trading & Supply Company

Branches: Iloilo-Cebu-Bacolod Main Office-Port Area MANILA City Branch: Plaza Sta. Cruz







IN RESPONDING TO ADVERTISEMENTS PLEASE MENTION THE AMERICAN CHAMBER OF COMMERCE JOURNAL



# Governor Murphy's Message to the **New Legislature**

Mr. President, Mr. Speaker, and Members of the Legislature: We are assembled in this first meeting of the Tenth Legislature at a time when important changes are impending in the form of our government and in the economic life of our country. Legislation enacted at the recent session of Congress and formally accepted by the last legislature definitely envisions the eventual withdrawal of American sovereignty from these Islands and the establishment within a few years of an independent Philippine Commonwealth

At such a time it is perhaps unavoidable that uncertainty and concern about the future should exist in the minds of many persons, especially of substantial business enterprises and investments. We need not be surprised or unduly alarmed to hear in some quarters expressions of doubt or fear. It could hardly be otherwise. Capital and business always abhor political change. In such a period they hesitate to make commitments or expend activities until the future becomes reasonably clear and certain. There are several factors in the present situation, however, that are reassuring and encourage us to meet the future with confidence and high hopes.

#### Filipino People Fully Equipped with Experience In Art of Democratic Government

The Tvdings-McDuffie Act, which will become in due time the basic charter of home rule and self-government in the Philippine Islands contains many provisions that safeguard fundamental rights and liberties of private citizens that have been identified with American liberty and progress through been identified with American liberty and progress through many generations. Nearly two decades of practice in the art of democratic government under the Jones Law have equipped the Filipino people with an experience therein seldom if ever possessed by the people of a new and independ-ent state, an experience that will constitute a virtual guaranty against the mistakes and excesses commonly associated with new governments. The reins of government will not fall into new and untried hands. Radical and fundamental changes in governmental organization and practice, though permissible, are not required in the new régime, nor apparently contemplated by responsible leaders. Strange political methods and onerous regulations are not seriously proposed. The attitude of those in positions of authority is one of sobriety and earnestness, marked by a commendable disposition to take a realistic view of the problems that confront them.

Let us remember, too, that the American flag still flies in Philippine territory. American authority will continue during a reasonable and necessary period of transition and adjustment to guide and protect the new government, and stand guard over the safety and welfare of the new state. Assurances have been given by President Roosevelt and leaders of Congress that if changes in the law appear necessary or desirable they will be undertaken. It is doubtful whether in modern times a new state and a new government

of nations under more favorable conditions and more friendly auspices.

#### People Provided with Opportunity to Prepare For Responsibilities of Independent Statehood

Through this union of favorable circumstances, under an enactment framed as far as possible to meet our peculiar needs, we are provided with an opportunity to prepare for the responsibilities of independent statehood before they are laid upon us, under conditions of peace and public order, with a government fully organized, stable, and financially secure. We shall be remiss in our duty if we squander this unprecedented advantage through inaction or delay. By attending well to the business of the present we may give further assurances for the future. The regular processes of government should go forward with unabated zeal so that the Philippines may enter the new order as a going concern in full strength and vigor.

The maintenance of a sound fiscal condition in all branches of the government, with expenditure limited to income, public revenues stabilized by regularity in assessment and efficiency in collection, is of first and immediate importance. This has been exphasized on numerous occasions. In spite of hardships and adversities, and the admitted difficulty excerienced by some sections in meeting tax obligations, we must realize the practical and imperative necessity of maintaining dependable public revenues.

Condonation and remission of taxes unattended by corresponding retrenchment in government costs force curtailment of the public services that government is expected to provide. Public schools for the education of our children, hospitals for the care of the sick and unfortunate, police protection, the maintenance of courts for ensuring private and public justice to all our citizens, the building of roads and bridges and other public works, adequate machinery for free elections, are all threatened by every request for tax remission.

#### Suspension of Taxes Without Suspending Services Will Lead to Insolvency

Inequalities should be corrected and unusual hardships relieved in the orderly manner provided by law. But to suspend tax payments without at the same time suspending the services that taxes buy will lead only to insolvency and chaos. ' It is the duty of all citizens, as it may be their pride to share with public officials the responsibility of avoiding and opposing such measures, and to make ungrudgingly whatever sacrifices are reasonably required to assure their government the means of providing these amenities and

sorting of a modern civilized community. "The mashinery is the levy and collection of taxes should be kept always in a state of high efficiency. It provides the sinews of government and all the social scrubes depend upon it. Delinquencies should be discouraged by energetic and impartial enforcement of penaltics and constions, and by have emerged into equal and sovereign status in the society periodical assessments that reflect actual values. The remedy for inequalities and serious delinquencies is largely in the hands of provincial officials, but the legislature should make whatever changes in the law may be necessary to facilitate effective and equitable administration.

In the field of national economy there may be much that in these days is controversial, but there is one fundamental which is beyond debate: the policy of economy in government itself. It is of the utmost concern that every branch of government be held in thorough solvency; that the insular, provincial and municipal budgets be balanced year after year by untiring inspection and detailed management. Not only is national progress dependent on this policy but private prosperity as well. In the absence of a balanced budget, real estate values are impaired and the flow of private credits becomes restricted.

## Reviews History of Economic Relations With America, Describes Problems

Since I first addressed this body, the Philippines by force of circumstances has entered upon a realignment of its national economy. During the first ten years of American rule, Philippine economy was largely independent of that of the United States. There followed a brief period of free trade with limitations designed to prevent the development of serious competition between the two countries.

This policy of complementary economy was interrupted, however, by the exigencies of the World War, and we presently passed into a stage of unrestricted free trade. The resulting competition with continental interests eventually reached a point where restriction was demanded. Unrestricted competition had threatened the entire fabric of the commercial relations between the two countries. Within the past twelve months we have been abruptly, and perhaps wisely, forced to

return to a stage of economy which will supplement and complement that of the home country, and permit a continuance of our mutually beneficial commercial relations with each other.

The problems incidental to this reform are numerous and rest principally with the executive. Certain phases, especially control of the domestic sugar supply and gross limitation of sugar production, will require legislative action. It is hoped that the necessary measures will be initiated without delay. We all realize. I am sure, the need of close cooperation between the executive and legislative branches in order that legislation may be wisely accommodated to the Federal laws and the administrative measures adopted thereunder.

Beyond realignment of our trade relations with America. there lies the entire field of future economic development. The immediate future leads mainly in the direction of agriculture. We should canvass the field of those solely tropical products that are in profitable demand either in the United States or locally, and attempt their introduction in those regions where soil and climate are suitable.

### Warns Against Stimulation of Crops Already in State of Over-Production

Care should be exercised not to stimulate production of export crops that are already in a state of world over-production, lest we find ourselves again burdened with commodities without price. It may prove desirable to produce cotton, coffee and tobacco, not for export but for our own consumption. We should look to a diversification with numerous small products enjoying steady demand and

(Please turn to page 11)

# Henry B. Day: New U. S. Consul at Manila



HESBY B. DAY

When the Philippine legislature met in session and accepted the Tydingswhen the rhilippine tegislature met in special session and accepted the Tydings-McDuffie act, May 1, the clause in the act limiting immigration into the United States (mainland) from the Philippines to 50 immi-grants a year went into effect. This brought Henry B. Day to Manila as U.S. consul, to vise userports Height for the state state. Henry B. Day to Mania as U.S. consul, to vise passports. He is the first American consul sta-tioned in the Philippines since 1899. His last predecessor was Oscar G. Williams, of whom this notice will as a word or two. Hisearliest predecessor, of whom there are Mania records, was, as he is himself, a Connecticut Yankee: George W. Hubbell, of Bridgeport.

Consul Day says there are Hubbells prom-inent in Bridgeport today. No doubt they are descendants of the early seafaring Hubbells of

rites of their respective faiths. Besides, Hubbell had not been an accredited consul of the United States;

he was a commercial agent, 1825 to 1830, of the United States, without the cognizance of the Spanish government. So his monument lay in the warehouse of Peele, Hubbell & Co. until that company was liquidated in the 80's; and afterward too, when its premises, at the intersection of calle San Gabriel and calle Juan Luna (then Anloague) had become the premises of the Hongkong and Shanghai Banking Corporation. On of the bank's officials invited the city's attention to this fact in 1904, where One upon the city erected the monument where it now stands, at the west end

upon the city erected the monument where it now stands, at the west end of Plaza Cervantes, in front of the Bank of the Philippine Islands. Our data are from Salt and Heistand, the division of their manuscript having to do with public monuments in Manila. They add that the first duly appointed Anglo-American consul was Alfred Edwards, of Hubbell's fmm, who was appointed by an Ezequetur Regis issued by the Spanish state department March 4, 1834, and sent to the government of the Phil-ippines by royal order dated March 10, 1834. Edwards was, no doubt, aoother of those aggressive young New Englanders who had full part in America's domination of commerce on the Pacific null privateers in the

service of the southern Confederacy during the Civil War sunk more than 900 of their ships.

From that blow American shipping never recovered, partly because the injury was so great and partly because America began giving her major attention to development of the west and the building of interstate and transcontinental railways; and to this day, instead of carrying both for herself and for other countries throughout the world, as she did then, three-fourths of her freighting on the Pacific is done by foreign ships. New For any or har derigning on the return is cone by foreign single. New England found enough interest in fishing and in manufacturing. American interest in the Fhilippines went to seed until Spain ceded the islands to the United States. At that time history gives her consuls of mediocre calibre at Manila, at Hongkong and at Singapore. Their mutual and enthusiastic blundering, however well meant, involved Dewey with Aguinaldo and the Hongkong junta.

Consul Williams's elation was unbounded. His ability surpassed that Consul Williams's elation was unbounded. His ability surpassed that of his colleagues at Hongkong and Singapore; when 'the crisis came he performed his duties well and was commended by Admiral Dewey and the state department... His relations with the Filipinos were friendly and sympathetio—' a feeling that carried his activities far beyond the ecope of his duties. In the new government be wanded a commissioner-ship, of customs, of agriculture, or of public instruction. He was dis-appointed of his winkes. It his belief that the Philippines would welcome Annexation as a permanent solution of their situation was oversanguine. All he did in this matter was quite beyond his duties as consul, and though in good fuith, it was embarrassing in extreme to the United States. He did

In goin tatut, it was embarrassing in extreme to the Onley Sates. If edu not go into the new government at all. Consul Day, Yale '27, has duties in administration of the American immigration laws as affected by the Tyding-McDuffie act that are strictly ministerial. He makes it his business to ascertain and follow them con-scientiously. If an applicant is legally entitled to have his passport viséd, it is done; otherwise it is not done. Rules of the state department on all such matters are routine itself, and penalties upon a consul for infringe-ment or violation of them are severe. Outside his office Consul Day has intellectual interests. He is studious, and the Pacific scene intrigues him greatly. But it is his business to be mum. He is mum. He confesses, however, a liking for Manila. He is quiet, observant, genial. He makes

however, a liking for Manila. He is quiet, observant, genial. He makes America a first rate representative. His office is aided by the governor general's. At the latter an applicant's queries may be answered i, le may be directed a bit in making his application. At Consul Day's office this may not happen, law forbids it ricorously. Consul Day's office the smart of the are experience. He qualified for the work in 1930 and spent 5 months at Naples before he was sent to the Far East. Here he spent a year and a half at Hongkong, and nearly an equal time at Singapore, and then was sent here. His home is one where his father is a lawyer. He knows his post and how to discharge its duties in the rigid way the law requires and clearly defines.

# Manila Hemp in the Philippines' Export Commerce

Now of secondary importance, not long ago it was the islands' best cash crop. Will it recover?

A little more than a century ago a friar by name of Despallarguez who was a parish priest in the Bicol region of Luzon, made a device to lighten the labor of cleaning pulp from Manila hemp fiber. It was a simple device, to hold a bolo blade at tension over the hemp as a workman pulled the tucksie, a section of a blade of hemp, under the knife. It was enough to make Manila hemp a popular cordage fiber, it at once induced a worldwide trade in the fiber. The industry

soon came to be the primary one in the Bicol region, and spread from there to the Bisayas, Samar, Leyte, Bohol, Negros. And no change in the method of stripping occurred. The hemp was planted, but not cultivated. Men accumulated large plantations of it, but small farms easily competed.

On plantation and farm the method was the same. Stripping, sundrying, balling loosely, 1 picul to the bale, and getting the fiber to market was the whole process. It was all done by the share system, which kept the workmen in debt to the planter, the planter in debt in turn to the Chinese buyer or the European exporter. Strippers worked when they pleased, usually ending up with ruptures.

Planters topped all others for improvidence. They had nothing to do at all. They vegetated like their fields.

All the world wanted Manila hemp, only in the Philippines was it to be had. This made the Philippines, about to slip from Spain's inert grasp, at the turn of the century, a world prize worth, if necessary, an international war. Germany had got some islands in the Pacific, from Spain, who always protested but never could resist effect-

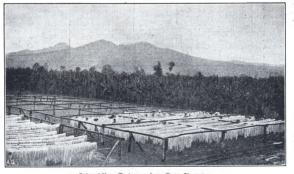


The Despallargnez Hemp Stripping Device

sovereignty over the world's Manila hemp lands, the Philippines. But it was a means of getting direct commerce established once more, as it had existed prior to the Civil war in America. between the Philippines and the United States. In the industry itself there was no change. The planters still did nothing; like good bourbons, which in fact they were, they learned nothing, forgot nothing. Their share tenants worked when and how they pleased.

Manila hemp continued to be the Philippines' prime export, though no one touched the industry to improve it.

But now Leonard Wood was made military commander and department governor of Mindanao and Sulu, headquarters at Zamboanga. He found the gulf region of Davao rich and untilled, just a vast tract of public domain, with Mohammedans along the coast tolling the forest products, hemp included, the pagan peoples back of the coast brought out to market. He invited American veterans to settle in Davao, to try hemp and to grow coconuts. A few score of them did so, and some of them got good plantations developed. They planted hemp and cultivated it, and thus grew a



Stripped Hemp Drying on a Large Davao Plantation

ively, and Germany then had the Philippines in view. England had intervened to halt the spoliation of Spain in the Pacific; she bought much hemp, her own supply and that for the United States as well, and would not have let the Philippines fall to Germany, whose rise disturbed the balance of power in Europe and whetted the envy of British rivals. Fortuitously America got into conflict with Spain, and was induced to get the Philippines ceided to her.

Practically, America was innocent of trade motives. But the Wilhelmstrasse and Downing Street knew what they were domg. It inconvenienced no one to have American year, but still a small portion of the whole output, and the inert planters of the Bisayas and Lužon paid no attention. Then, about 1910, the first colonies of Japanese went to Davao to work in the hemp fields. The colonists knew how to work, and how to combine their efforts and pool their interests. If they married women of Davao, their wives could hold land; if they took over lands by leasing them, Filipinos could lease them from the government and eventually gain title to them, and thus enjoy a small rental yearly by exercising, without really making use of, themselves, their public-lands rights. (Please turn to page 14)

and this grew a superior fiber. One of them devised a mechanism, towork by waterpower or sweep, to do the pulling of the tucksies under the knife. This added to the fiber a man could clean in a day, it also bettered the quality of the fiber.

A few of the plantations were, for individual projects, fairly large. It had been proved that hemp could be commercially grown that far south; Dayao produced more hemp every succeeding

7

# Philippine Copra's Production and Prospects Today

Marginal prices limiting production; whale and palm oils big competitors of coconut oil in the United States

The technical monthly review of the Philippine copra and oil market will be found in its usual place in this issue of the Journal. This general commentary on the industry during the American period in the Philippines, the last 25 years especially, is accompanied by 2 valuable tables from the latest yearbook of Frank Fehr & Co., London, and the reader will find them most enlightening concerning oils production and consumption throughout the world. One lists the animal and vegetable oils and fats in the world's commerce, and rounds out with margarine figures in 8 leading margarinemaking countries from 1931 to 1933 inclusive. The other gives world copra exports by countries of production from 1906 to 1933 inclusive.

Observe how copra production has upped from year to year. Philippine exports alone increased 125% in 1933; but it happened to have been a year of unusual production, following one of very light production. So 1933 is not a true

index of our production, long periods as well as ruling prices have to be considered. Generally speaking, the growing production of oils reflects growing demands for them. Thus there is actual or potential increased production of oils competing with coconut oil. The supply forges ahead of demand, gets out of ratio with the world's growth of population. With the steady increase of butter production, with the growing use of milk and the advance of the dairy industry, particularly in the United States, copra prices are naturally at the lowest ebb in their history. Both copra and coconut oil are at bedrock prices. About the only bright spot on the horizon of the coconut industry is the deflated peso,

COPRA SHIPMENTS

					in tons)				
	Manila	Java	Macas- sar	Padang, Sangir, Menado and Corontalo	Other D.E.I. Ports	Straits Settle- ments	Ceylon	Mala- bar Coast	Total
1906 1907 1908 1909 1910 1911 1912 1913	57,900 53,531 89,698 102,500 118,200 137,916 138,300 75,000	69,666 94,740 68,217 100,578 91,022 84,650	17,248 21,591 19,256 30,880 28,964 38,821	35,974 30,096 37,777 49,012 47,395		39,215 55,120 76,550 71,107 102,946 94,500 77,715 90,765	21,212 16,898 34,015 34,520 35,713 38,444 28,072 51,962	17,598 20,433 12,331 28,026 24,146 30,293 27,565 37,201	257,670 362,899 353,722 450,240 470,151
1914 1915 1916 1917 1918 1919	102,521 121,585 65,252 54,628 52,379 24,700	71,191	35,659 128,778 88,110 116,700 70,937 227,422	46,019		112,979 76,376 43,573 54,900 115,300	56,318 51,292 69,844 37,522 58,240 86,852	34,810 17,574 24,837 9,563 7,207	459,497 395,605 286,006 461,481
1920 1921 1922 1923 1924 1925 1926	32,148 138,231 170,588 197,266 155,096 146,200 149,300	89,138	65,863 69,228 62,368 75,272 80,636		Ξ	112,430 132,705 173,123 155,564 153,028 149,156 178,388	68.044 68,785 84,326 51,270 87,976 112,546 121,787	1,470 2,360 18,340 4,650 544 4,873	340,652 554,350 636,403 605,134 624,159 614,511 676,908
1927 1928 1929 1930 1931 1932	149.300 186,900 201,100 176,318 166,780 178,043 133,867 302,492	3,691 48,246 52,888 7,364 3,848 62,620	59,639 96,237 92,869 76,843 72,982 72,605	107,300 118,710 102,936 134,832 125,685	125,480 173,644 165,293 156,335 157,202 202,295	135,517 173,555 186,112 181,319 176,460 183,900	97,000 94,250 101,453 89,410 88,800 46,625	1.918	717.445 905.742 877.869 812.883 803.020 843.926 1.045.762

which, following the dollar downward, stimulates Europe and Japan to buy copra.

Last year the Philippines exported 310,820 metric tons of copra. Europe bought 88,663 tons, Japan 5,496. The proportion going to Europe is larger this year.

bit optic. Durpts: Durpte blught objoit outs, subsit optic. But buying is at the buyer's price. The copra market is glutted. Production will probably be pegged by the law of supply and demand, and new planting can hardly exceed the replacing of old trees going out of bearing. This is a vital fact in the Philippines, copra production here being so large. It had been so right along. Then the World War caused nations to bid grotesque prices for copra, a munitions necessity because of the glycerine in the oil, and heavy additional planting was provoked. The table shows this. In 1906, when the islands sold all their copra verseas and made no coconut oil for export, their copra exports alone were 30% of the world's total, but 24,000 metric tons were produced in addition, to make 150,000 metric tons of exponent oil sold overseas-all but 2,000 tons of it in the United States.

Refer, please, to the table on oils and fats. It estimates our coconuc oil exports last year at 158,928 metric tons. The *Port of Manila*, yearbook of the harbor board, quotes them as being 159,621 metric tons...In the United States, 185,870 tons were made during the year. World production was but 784,580 metric tons; of which our own production was nearly 20%. To produce the oil extracted in the United States running against it, substitutes for it will be used up to the limit that might affect sales of the manufactures, notably soap, containing these substitutes. Thus tallow may be substituted for coconut oil in soap; and foreign tallows, not subject to the excise tax, come into the United States at the tariff rate of 1/2 cent a pound. These factors all tend to depress the coconut oil market, and current and prospective prices can only discourage production and eventually reduce it.

But contrary factors aside, it may be taken as conclusive that the United States will require a large supply of copra right along. The objective of the 3-cent excise tax is to raise the level of butter and cottonseed prices in the United States. If this is effected, margarine prices will be higher too, and margarine containing coconut oil will have an easier market. The level of prices of all oils and fats will also be affected by higher prices for any of them. There is a chance to wage a legitimate fight for our copra in the American market, and this should be done. Expecially should it be seen to by our government that, the excise tax aside, conditions in the American market, are not discriminatory against copra. It is reasonable that no oil from a source outside the United States mainland should have the slightest advantage over coconut oil. In that market; and some of them, as has been shown, now do, congress should be urged to correct the situation without delay.

Given America's need of copra, she can best get it from the

nut oil, the Philippines far and away the largest producer of the wherewithal, copra. About 80% of the oil is used in making soap. Under the new excise tax of 3 cents gold a pound, other oils may be used more for soap than they have been in the past. The great standard soaps will probably still be made from coconut oil, because quality sells them, plus worldwide advertising; manufacturers may absorb a portion of the new cost, and make copra producers bear a

portion of it, and raise prices a bit and make consumers pay the remaining portion. But there are other possibilities, particularly there is recourse available to the smaller makers of soap. Whalers are being registered as American ships,

consumed nearly 300,000 metric tons of copra, and it is inter-

esting to note that 208,000 metric tons of this supply, or 2/3

The United States is the world's largest consumer of coco-

of the whole, came from the Philippines.

and the whale oil they produce can be brought into the United **FMENTS States** duty free and used for **States** duty free and used for **produce than coconut oil does; States** duty free and used for **produce than coconut oil does; total Cost C** 

Sunflower oil comes from Russia, where costs are no factor. It is not subject to the excise tax, while the duty is 1/2 cent a pound. This oil can be used for soap. Though perhaps every soap manufacturer will take certain quantities of coconut oil, for the prime lathering quality of the soap containing it, the excise tax may nevertheless provoke widespread substitution.

Coconut oil is, in short, adversely affected by a paradox. Outrivaling other oils for the uses to which it is put, producers can't command the market for it: price advantage Jüly, 1934

# 

shipping on the Pacific. If she did this, the lowest charge ..... But the prospect of independence from America after 10 on her national income for her necessary copra supply would years menaces copra still more gravely. In bringing this be the net price paid the Philippines for their copra-their ses, price less freight and insurance. The time for such strokes of major statesmanship is, of course, the 10-year commonwealth period, that may begin next year, prior to the independence

about, it is squarely up to the Philippine government to find out, in the meantime, what to do with copra and coconut oil. Law forbids that the excise tax collections, which are to be returned to the Philippines when collected, at 3 cents a pound, on Philippine coco-

of the Philippines from the United States. It is to be hoped that second thought will teach America the folly of fatally injuring the Philippine copra industry with the excise tax on coconut oil, and the wisdom of keeping the industry in a fairly thriving condition

S

ç

¢

FORULL

LIS NO

About 4.000.000 inhabitants of the Philippines largely rely on copra for. their spending money, and millions of them for a part of their livelihood. America ought to consider this. She should also consider this: while she can so rig her tariff and taxes as to cut off from her markets a large portion of the present copra supply from the Philippines, she can't find substitute supplies of other oils in countries whose markets are

## ANIMAL AND VEGETABLE OILS AND FATS

PRODUCTION OF THE WORLD

(Compiled from such Statistics as are available.) are not available. Export figures are given. and are shown thus t

-			(Tons of	2240 lbs.)			
01	LIVE OIL			COC	OANUT OIL		
	1933	1932	1931		1933	1932	1931
Spain		380.000	365,000	India†	8,323	15,610 :	22,037
Italy	365,000	140,000	118,000			6,000	6,000
Grance	95,000	110,000	26,000	Ceylon† Java and Other D.E.I.†	52,500	50.612	48,139
Greece. France and N. Africa	94,000	100,000	125,000	Java and Other ]	7,869	16,180	. 4,053
Portugal	12,000	15.000	65,000	D.E.I.†	(Jan, 'Nov)		
Other Countries	45,000	65,000	40,000			111,600	159,219
	101000	00.000	101000	U. S. A. Great Britain France.	185,870	127,532	128,797
. S	DYA OIL			Great Britain	05,157	61.958	58,652
	1933	1932	1931	France	123.764	109,557	121,170
Oblas A	ú2.990		126.025	Germany. Holland	75.140 26.945	81,006 39,625	89.989 54.603
Chinat	35,000	94.113	35.000	Denmark	40.943	47,025.	44,768
Great Britain	23,623	35,000 23,841	16,529	Italy	45,488 24,596	47,359 22,609	21.317
Germany	172,869	175,245	149,789	1	44.070	22,000	\$1,011
Holland	5,886	6,252	4,827	GROI	NDNUT OF	r. '	
Denmark	35,202	34,329	35,706		1933	1932 :	: 1931
Sweden	8,682	1,351	4,680	China†		10.062	1931 48,000 49,904 258 365
	0,005	1,001	4,000	Great Britain	47,358	34,750 262,347 99,987	49,904
COTT	ONSEED (	)IL		France.		262.347	
• • • • •	1933	1932	1931	Germany	126.674	99.987	238,242
U. S. A		701.714	632,700	Holland Denmark	39,194	27.896	46,854
Egypt (1),	50.000	36,000	44,000	Denmark	11.980	8,580	
Great Britain.	82.417	77.348	90.442	Italy	29,315	22,865	43.958
Japan	82.41/	7.581	8,100	Japan	•.	4,647	7,987
		7,001	0,100			1	
P	ALM OIL			LIN	SEED OIL		
					1933	1932	1931
	1933	1932	1931	U. S. A. Great Britain	154.537	149,098	191.103
British W. Africat French W. Africat Dutch East Indiest	120.000(1)	118,970	119,857	Great Britain	73,777 78,031	109.311.	101.788
rench W. Atricat	25.000(1)	22.595	28,103 62,260	France Germany	105,790	131,797	100,539
Dutch East Indiest	45,000 (1)	83,488 39,332	62,200	Holland	88,605	134,781	125,866
Belgian Congot Malayt	45,000(1)	39,332	36,848	Italy	22.507	20,589	125.800
stamyt	10,000(1)	7,905	5,136	Sweden	10.546	12 015	14,356
DALM	KERNEL	ÓU1		Dweden	10,010	10,010	
FALSI	1933	1932		RAP	ESEED OIL		11 pr - 14
			1931		1933	1932	1931 8,865
Great Britain	57,622	71.124	55,722	Japan		4,460'	8,865
France	4,849	5.089	4,806	Great Britain	7,288		7,676 3,595 5,501
Holland	13,277	136,350 15,733	118,437 11,680	France.	5.300	3,460	3,595
nonsag	13,277	13,733	11,080	Germany	3,613	6,405.	5,501
	STOR OIL			Holland	3.030	3.712 22.546	. 3,216
· ÇA				Italy	3.406	22,540	3,070
	1933	1932	1931		ALLOW	• *	
U. S. A	21,206	15,591	19,352		1933	1932	1021
European Countries	30,000	30,000	35,000	U. S. A	279,231	240,014,	250 125
				Argentine†	40.501	22 285	1931 250,125 31,429 32,364
w	OOD OIL			Australasia†	37.887	38 580	32 364
	1933	1932	1931	Uruguay†	4,500(1)	3,405	7.721
China†	68,000	55,000	50,000				7,721
	-				LARD		
SES	SAME OIL				1933	1932	1931
	1933	1932	1931	U. S. A	792,230	702,437	,693,758
France	235	524	594			1.18	1.00
	2.074	524 2,530	3,334	SUNF	LOWER OIL		
Holland	1,295	1,262	3.400	<b>A</b>	1933	1932	1931
Denmark	3.668	2,571	3,545	Germany	4.962	5,400	3,228
Italy	6.087	6.348	6.046	Germany Russia (1)	275,000	250,000	300,000
Japan		7,735	10,305		RGARINE		
				МА	1933	1932	1031
B	UTTER			U. S. A	109 138	90,667	.1931 102,658
	1933	1932	1931	Holland	60,000	80,000	90,000
Holland	110.000	100.000	100.000	Holland. Great Britain	176.000	195.000	228,000
1 S. A.	775.062	738,950	976,000	Germany	365,000	440,000	450,000
J. S. A Denmark	180.000	185,000	195,000	Germany	75,000	75,000.	: 79.000
Sweden	50.000	45,000	45.000	Norway	45,000	47,900	47 000
Norway	30.000	25,000	25,000	France.	31,000	32.000 /	40,000
Jermany	470,000	425,000	420,000	Sweden	50,000	50,000	51,000
		t = Exports		=Estimates.			14 C 1
* = Figures not as							

as important to her as that of the Philippines. She can't find other oils under her own flag; nor can she, by ruling out copra, do less than shift the oils and fats market from what it is now, a buyer's market, to a seller's market in which the seller-ungrateful to America for ridding him of copra's competition-will tell America what she must pay. him for other fats and oils. And all of these are, for soap; inferior to coconut oil. When a starter

That is the viewpoint that a rational survey of the situation

to sell their copra in the world market as affected by the American and other tariffs.

Given the trend of tariffs today, it can't even be relied upon that copra will remain on the American free-list. In the United Kingdom too, the Buy Brilish policy may at any time develop attributes equally adverse to easy sale of our copra. These factors combine with others to point a definite limitation, if not a marked decline, of production Philippine copra-No more basic problem confronts the islands.

nuts. Then other means for their relief should be found. for the tax will make them pav taxes out of all proportion to what other farmers pay. On last year's basis (too high for an average) the excise tax would be P38.-780,986. The United States bought 157.509 metric tons of coconut oil from the Philippines last year, and the copra to make 131.040 tons more, a total of 288.549 tons for the year. Make this oil pay a duty of 2 cents a pound when independence comes, as the American tariff today would do, and the business would be practically killed while the producers would, of course, be constrained merely

nut oil sold in the

United States, be

distributed to the

producers of coco-



# The American Chamber of Commerce

OF THE

PHILIPPINE ISLANDS

(Member Chamber of Commerce of the United States)

DIRBCTORS H. M. Cavender, President K. B. Day, Vice. President John L. Headington, Treasurer J. R. Wilson, Scientedry C. S. Rockwell E. M. Grimm Paul A. Meyer Verne E. Miller	ALTERNATE DIRECTORS E. J. McSonley L. D. Lockwood S. R. Hawthorne F. H. Hele  E. E. Seiph, General Counsel
COMMI	
EXECUTIVE COMMITTEE: H. M. Cavender, Chairman K. B. Day J. R. Wilson	PUBLICATIONS COMMITTEE: H. M. Cavender, Chairman K. B. Day R. C. Bennett J. R. Wilson
RELIEF COMMITTEE:	J. K. WINDON
J. R. Wilson, Chairman	BANKING COMMITTEE:
MANUFACTURING COMMITTEE:	C. M. Cotterman, Chairman N. B. Mullen
K. B. Day, Chairman F. H. Hale	J. R. Lloyd
John Pickett	RECEPTION, ENTERTAINMENT
C. A. Keastler D. P. O'Brien	HOUSE COMMITTEE: E. J. McSorley, Chairman J. R. Wilson
LEGISLATIVE COMMITTEE:	J. R. Wilson
H. M. Cavender, Chairman K. B. Day L. D. Lockwood E. E. Selph	LIBRARY COMMITTEE: S. A. Warner, Chairman
L. D. Lockwood	
E. E. Selph J. R. Wilson	SHIPPING COMMITTEE: E. M. Grimm, Chairman
FINANCE COMMITTEE:	E. J. McSorley G. P. Bredford
Verne E. Miller, Chairman	E. W. Latie
R. I. Devmek	ID. W. Datte
E. J. Deymek S. R. Hawthorne	INVESTMENT COMMITTEE:
C. E. Casey	H. M. Cavender, Chairman
	K. B. Dey J. L. Headington
FOREIGN TRADE COMMITTEE: H. B. Pond, Chairman E. E. Spellman Kenneth B. Day	J. L. Headington J. C. Rockwell

#### THE CONSTITUTIONAL CONVENTION

Just a month after the highly partisan general election whose forensics failed to bring out much more than half the vote, the voting for delegates to the constitutional convention was naturally very light. But with many competent delegates among its members, the convention will go into session July 30 and evolve the Jones law of 1916 into something suitable for the commonwealth. The public gives the whole movement slight attention, men here as elsewhere live in the present if they find it good enough; and in the Philippines they do find it that way. The standard of living keeps up astonishingly, and the volume of buying of staples and luxuries.

If an omnibus constitution is avoided, the legislature will have the task of shaping up the commonwealth, its economic policy especially. This will be the greater test, the more decisive step. Since the Philippines sell so much in the United States, it will be how much they arrange to buy there, rather than the precise type of government under which they carry on, that will arouse interest there and create friends for their exports in that market. We assume that everyone, by this time, realizes that market is vital.

### A COMMERCIAL BARAGE

So much is heard of the increased sale in the Philippines of Japanese textiles, that little attention goes to the empire's gains in other fields. The gains, however, are general. We show how far 1933 figures ran above 1932:

Breadstuffs 250%, cars, etc. 117%, chemicals, drugs, dyes and medicines 111%, cotton cloth 91%, total cotton including cloth 48%, earths, clays and products 191%, electrical machinery, etc. 304%, fertilizers all kinds 64%, fiber products 243%, fib products 269%, fruits and nuts 244%, glass and glassware 127%, rubber and products 140%, nonelectrical instruments and apparatus 87%, iron and steel and products 103%, machinery, etc. 95% leather and products 106%, meather and products 7%, dairy products 92%, oils all kinds 167%, paints, pigments and variables 191%, paper and products 41%, silk and products 2%, vegetables 22%, all other imports 46%.

#### THE WORLD BEGINS TO KNOW US

Carl N. Werntz, president of the Chicago Academy of Fine Arts, who spent several months of the early part of this year in the Philippines, will never cease praising the islands as a field for artists and writers: where material is abundant on every hand, and almost not exploited at all. Now Alexander Kulesch, the young Russian impressionist who studied the pagan peoples of Mountain province, has made the stage to Asia with purpose to reach America and exhibit his pieces there. When he learns English well enough to do so, he plans writing about his mountain friends. To this end he studied their culture closely.

A young American couple have just published a book on the Bontok folk. Americans resident here are dabbling at writing about the islands more than ever before, finding more interest in the subject among editors. Harry Carr won honorable mention from the Pulitzer Prize committee for his letters from this part of the world to the Los Angeles Times, which seems to have syndicated the series. Many of the best of these were about the Philippines, which won Carr's admiration. Frequently writers and scholars (who always lecture when they return home) visit Manila, and sometimes other towns of the islands, and frantically digest material for newspaper letters or magazine articles. The world bezins to know us. The word-of-mouth adver-

The world begins to know us. The word-of-mouth advertising that will give the Philippines the good name they deserve will add quickly to the stream of travel running this way. It will correct particularly the baseless dread of our climate as being unbearably hot. It will extoll our winters, unsurpassed anywhere. You look out over the Wack-Wack club grounds, which remind every Britisher of the Devonshire countryside, and you think how many winter colonies could have just such grounds here, the members cottages and mansions around them, and how these grounds and homes would be maintained so cheaply that steamer fare in reaching here and getting away again would more than be offset by the saving. But choice would not have to be inland, but near the sea where every land and water sport could be followed at will; for during our winters, when our weather behaves to bracingly and dependably, so do our seas.

Off with nostalgia's blinkers! Behold the Philippines as just a pleasant land in which to live. Renounce, should you feel it, philistinism as unworthy of the travel you have enjoyed and the books you have known.

The notion that the Philippines will one day be at least the winter home of thousands of educated western folk is most intriguing, because it may be in the cards. If large sectors or even whole countries in Europe grow intolerable to all but a fixed culture, so that folk feel their souls smothering, why not the eelectic Philippines as a refuge? Things are all but certain to turn out that way. Your refugee first suffers spoliation of his fortune, migrates with an impaired ore and seeks a friendly land where his little will go far; and after the long struggle, psychically wearying, he craves tranquility and security. If the Philippines can be surpassed for peace; tranquility and order in their society, then where?

They welcome the stranger, yet politely leave him to his, devices. They serve him, not meanly; they exploit him, not voraciously—never vengefully or to force conformity to creed or doctrine.

#### ACKNOWLEDGMENT

In this issue we are repeatedly indebted to the 1934 yearbook of the Manila Harbor Board, the work of its comptroller, Lawrence Benton. Sets of these yearbooks are already all but impossible to make up, anyone having such a set is very lucky indeed; yet from the first edition to the current one, thousands of free copies have been distributed. Each is a little different from the others, besides having in it the latest statistics of Philippine overseas commerce lucidly arranged. We believe we are right in saving that copies of this year's edition may still be obtained from the board; we are certainly right in advising our readers to make up complete sets if they can, or to begin now and have the current and all future numbers. Not pretentious, the yearbook is good. Interesting narratives in this year's issue include an historical sum-mary by Commander Robert F. Luce, coast and geodetic survey, who has just completed his tour of duty here. of hydrographic survey work in the islands beginning in 1791 and still The systematic work is just a century old this in progress.

#### Governor Murphy's Message...

#### (Continued from page 6)

limited world productibility, yielding a total in-come of proportion and stability. In this connection attention should be directed to the cashew nuts, derris root, lumbang oil, and auinine.

There is no need for additional agencies. We may rely upon the Bureau of Science for the pure research, upon the Bureau of Plant Industry for dissemination through its regional Industry for dissemination through its regionan stations. Many years ago the Legislature established a central experiment station at the College of Agriculture, and more recently an economic garden, also at Los Baños, both of economic garden, also at Los Baños, both of which may serve as trying grounds for new intro-ductions. The Sabani Estate owned by the National Development Company, together with a part of the reserve of that company, may also be made available for testing out new productions on a field scale.

In deference to the needs of coming generations of its people, the Philippines should not delay in this great task of agricultural develop-

## Points to Value of Developing Livestock, Forestry and Fishery Industries

But agriculture is not our only refuge. But agriculture is not our only refuge. Today we are needlessly importing beef and other animal foods to the extent of several millions The raising of beef in the Philippines annually. The raising of beef in the Philippines has long been proved entirely feasible. But our livestock industry is now hampered and the out investors industry is now insupered and the continuance of high grade breeding berds threaten-ed by imposition of numerous fees in the City of Manila and other municipalities aggregating several times the cost of the services rendered. several times the cost of the services remarked. Instead of fees there are in effect internal tarifie for revenue. This form a mediaeval taxation abould no longer be tolerated. The legislature tor revenue. Inis torm a mediaevas cazauton should no longer be tolerated. The legislature can help materially by providing that fees charged against the handling and marketing of prime necessities of life shall be limited to the of prime necessates of the structure of intervent of a structure of the services rendered. We should not permit the levying of taxes in the guise of fees that result in curtailing the diet of the poor and the progress of a native industry.

In larger utilization of our forests, our fisheries, and our mineral resources, there is every pros-pect of profitable advance. In minerals we have seen great progress in the past year and we are looking forward to a considerable increase in the national income from this source.

It is commonly recognized that the mainstay It is commonly recommend that the matter of the profit in trade between the Philippines and the profit in trade between the Philippines have sold their produce in a protected market and, due to the tariffs there levied against foreign competitors. tarifis there levied against foreign competitors, have received an advantage equivalent to a substantial bonus. The result has been a balance in trade so highly favorable to the Philippines as to wipe out large negative bal-ances with practically all other important trading nations and still leave a substantial net gain. Even after all the limitations that have been effected, we will still be greatly favored in trade with the United States.

In spite of these well known facts, we have failed to reciprocate in measurable degree. Of recent years, at the very time we have been increasing our sales to the United States we have been decreasing our purchases from the United States, a fact that has often proved embarrassing to those seeking favorable consideration of Philippine rights and interests in the United States markets.

Advises Raised Tariffs Against Foreign Imports of Goods in Which U. S. Is Interested

This situation can be remedied and our plea fortified for iberal treatment in the United States market by raising our tariffs against foreign imports of those items in which the United States is specially interested. I strongly commend this matter to your serious considerstion

Human values must receive appropriate appraisal in the life of the nation. Human relationships must be given first place in our thoughts and in our plans for the future. We must build here a social, economic and political structure that will endure bacause it serves the fundamental human needs of the people as well as their material interests. To assure the Well as their material interests. To assure the development of such a society in the Philip-pines the people must have an awareness of social problems and responsibilities. The ul-timate objective of such a program is a normal, contented, healthy people, free from unrest, disstilated no or fear.

#### Outlines Specific Program of Legislation on Social Problems

During the past veer genuine progress has been made in the development of a modern social-health program in the Philippine Islands. To maintain our progress, steady and increased To maintain our progress, steady and increased support must be given to activities already begun, and other institutions and measures for social betterment should be established and inaugurated. I have in mind the following:

- Provision for relief of distress due to un-1. avoidable unemployment; A rounded and intelligent program of needed
- 2.
- A rounded and intelligent program of needed and essential public works maintenance and construction giving employment to needy men with dependent families; Housing projects to reduce the deplorable slums in Manila and the provincial cities, making possible in these areas that minimum of health and decency necessary to good 3.
- of nearth and decency necessary to good citizenship and public order; A probation system established on a pro-fessional, eivil service basis through which first offenders and non-institutional types can be dealt with in accordance with modern
- principles; More adequate provision for the care, treatment and training of the mentally 5. deficient:
- 6. More extensive facilities for the care and training of orphaned and delinquent and subnormal children;
- Modernization of public health work by extension into the homes. 7.

If the people of the Philippines are to be made a healthier and stronger race, public health a healther and stronger race, public health work in the Islands must be given a new im-petus. Improvements in the health of the nation must begin in the homes of the people. In this phase of public health and social work,

year. Follow narratives from weather-bureau men, Father Charles E. Deppermann, S.J., on climate; Father Bernard F. Ducette, S.J., on activities of the observatory; Father W. C. Repetti, S.J., earthquakes and the mariner. There is a lighthouse map, 2-page spread, of the Philippines accompanying a summary of aids to navigation in the islands, by Jorge B. Vargas, acting head of agriculture and commerce. You learn that our coasts are marked by 216 lighthouses, 150 buoys and 63 beacons. The Farola on the Pasig is the oldest, 1846.

The chamber of commerce has a number of copies of the vearbook for distribution, but the harbor board is the source of them in larger quantity. It is again a pleasure to congratulate Comptroller Benton and the board on their good work in behalf of commerce.

> the Philippines are far behind many other coun-tries. Commendable work has been done by our public health service in environmental sanitation, and in the treatment of disease in sanitation, and in the treatment or unscase in hospitals and dispensaries. But the protection of the health and welfare of the family in the home, by measures already tested and proved here and elsewhere, is being neglected and practically ignored.

> The remedy for this situation is in the hands of this legislature. An adequate public health nursing and social service should be provided. It can be most efficiently and economically done by establishing puericulture and community health-social centers, whose ministrations of mercy and instruction in the crowded sections of the larger cities and also in the barrio homes. of the larger cutes and also in the barron nomes, will counteract the present high infant mor-tality rate, and the excessive mortality from certain of the preventable diseases, especially tuberculosis. Leadership and responsibility in establishing such services should be assumed by the insular government without further delay.

#### Stresses Lack of Medical, Nursing Facilities Among People in Provinces

Thousands of our people endure needless sufferings and large numbers meet death pre-maturely because of lack of medical and nursing care. In certain provincial areas fully ninety per cent of the deaths occur without modern medical treatment because no physicians are available. Our medical graduates have tended to concentrate in Manila and a few provincial cities. Some means must be found to correct this condition and provide all our people with the benefits of modern medicine. The remedy the benefits of modern medicine. The remedy may be found through cooperative effort by the government health agencies and the official representatives of the medical profession. I hope that definite steps to secure such coöperation and solve this problem may be taken immediately. Otherwise the government must take in-dependent and perhaps radical measures.

Our provision for the care of mentally sub-Our provision for the care of mentally sub-ormal and insance persons is grouply inadequate, and treating the inaance-the Insular Psycho-pathic Hospital and the City Sanatorium of Manila. Both are over crowded. No facilities for the proper care of the insance exist outside of Manila. In the provinces they must be confined in the local jails or allowed to remain at large as a menace to themselves and others, without care and treatment that would allevia without care and treatment that would alterate their condition. This condition is upworthy of a modern covernment. The facilities in Manila about be increased so as to permit satisfactory care and treatment, and adequate facilities about be provided in the provincial areas. Disabled for normal social and family areas. Disabled ior normal social and family life, these melancholy victims of a blighting malady require expert institutional care. By law we have made them wards of the State and constituted ourselves their guardians. Let us make our guardianabily something more real and substantial than a mere legal principle to be applied in generatively. be applied in emergencies.

It is wise at this formative national period to face eye to eye the social and economic for-ces which break down morals and leave men, ces which break down morals and leave men, women and children to neglect and despair. The drab tragedy of the slum, the system of

(Please turn to page 18)

# How Sugar Has Risen and Shone in the Philippines

## Eclipsing other exports very materially, it confronts pegging at fair tonnage under the Jones-Costigan act

The table on this page, from the Port of Manila, the ex-cellent yearbook of the Manila Harbor Board, reports Philippine sugar exports from 1899 to 1933 inclusive, or throughout the American period in the islands up to the end of last year. It lists all sugar exported from the islands in each calendar year alongside the portion of the total that was exported to the United States. During the whole period there was no limitation of Philippine sugar that could be exported to the United States. Production never reached the nominal limit fixed by the tariff act of 1909; this limit, a mere stipulation, was removed in 1913.

But during the period from 1899 to 1909, Philippine products sold in the United States were subject to the American duties. American products sold here were subject to Philippine duties.

With 1934 another story begins.

To compel regulation of our sugar industry in so far as it is devoted to supplying sugar to the United States, and to befriend domestic production in the United States, the Jones-Costigan law has been enacted limiting the sugar that may come from each source-Cuba, Porto Rico, Hawaii, the Phil-

planters 'parred' together in all districts and raced for greater yields and higher output; and they have planted for grinding during 1935 a crop that, favored by normal conditions, will exceed the record crop of this year. The charge of utter failure to reach a basis of regulation and planned sugar The charge of utter failure to reach a basis of regulation and planned sugar production in the islands, neither the government nor the industry can escape. The job of fixing the quota was shouldered upon congress, the job of allocating the quota had to be shouldered by the governor-general. There is room for a good deal of warranted anxiety when, respecting the islands' major industry, responsibility is evaded in one way or another by all whose obvious duty it is to come to grips with the situation and

master it at all costs.

This is a poor augury for the commonwealth. The public feels it as such. Insis a poor augury for the commonWealth. The public feels it as such. The piper dearly paid for a merry dance, that has exceeded madness, after 1935 the Philippines may duly market in the United States 10.51,505 short tons of sugar a year; until the independence law becomes effective, when the quota will be 850,000 long tons of raw sugar a year and 50,000 long tons of refined. Fractions of the American sugar duty, 5% the 6th year of the commonwealth, 25% the 10th year, will apply. It is felt that his levy may hinder sale of our sugar in the United States, but much depends on how the market goes.

What is certain is, that our sugar industry is definitely pegged. Out-side of the United States there is no market for an export surplus. What is the situation, then?

A 1935 export production of 502,000 tons will be near the 1925 record, as the table shows. But in detail there are some fundamental differences.

It will be the same this year, and in future years. But in 1925, when the islands ex-ported 547,000 tons of sugar, 143,000 tons or 26% of it was sold outside the United States. Domestic sources of sugar in China and in Japan have, in the interval of 10 years diosed the market: that

years, closed the markets that absorbed in 1925 this large

portion of Philippine surplus sugar. Those markets, that gave the Philippines P8,-

194,323 for sugar in 1925,

now give them nothing for now give them nothing for sugar and will not require their sugar when it can no longer be sold, when inde-pendence comes, in the United States.

Yet sugar comprised 61% of the value of all Philippine exports last year. Pegged in

the way defined above, it will remain for some time the islands' basic exportable com-

modity. It is interesting to

to

ippines, the Virgin Islands, and domestic districts, beet and cane-and the limit for the Philiopines is 1,015,186 short tons per calendar The job of alvear. locating this quota among mills and planters is the governor-general's. It will be done as his memorandum of June 26 says it will.

It will be based on their yearly average production during 1931, 1932 and 1933 in accordance with a provision of the commonwealth act that continues the quota during 10 years after that transition government is inaugurated. The quota applies this year, when ship-

Only 57 tons of our sugar, exported during 1933, were sold outside the United States. This was a small ported to all Countries and to the fraction of 1% of the total. It will be the same this year, Quantities and Values of SUGAR Exported to all Countries and to the United States during the Years 1899 to 1933

Year	Total to a	Il Countries	Total to the Un	Total to the United States only		
1899 to 1904 1905	K;10s 478,448,605 108,498,717 129,453,700 127,917,216 147,753,001 120,327,880 121,471,544 200,044,397 197,075,995 157,333,707 236,498,001 211,012,817 337,490,000 205,5008,492 273,258,396 136,066,322 180,340,670 288,876,158	Value <b>F36</b> , 334, 606 10, 146, 466 9, 108, 184 <b>8</b> , 301, 342 11, 216, 574 14, 448, 770 22, 151, 346 19, 660, 880 14, 665, 778 22, 00, 430 37, 175, 185 24, 555, 53, 57 31, 608, 780 03, 415, 701 99, 238, 520 51, 037, 454	Kilos 80,600,541 43,501,1437,504 40,509,024 46,706,756 53,072,968 100,700,037 187,658,886 109,530,115 82,841,168 131,885,246 62,377,758 106,080,676 32,159,363 123,037,200 150,478,581	Voluc P 0.055,462 444,222 307,702 3032,332 5290,208 12,429,452 20,204,206 14,010,228 3,128,072 16,483,706 10,283,159 17,287,401 10,811,518 16,559,780 7,717,934 76,607,869 33,752,357	<b>F305</b> , 116, 916 66, 009, 548 65, 285, 784 66, 195, 734 65, 285, 784 66, 195, 734 69, 848, 674 80, 674, 254 109, 846, 670 95, 545, 5912 97, 379, 268 107, 626, 008 139, 874, 365 191, 208, 613 270, 388, 964 226, 235, 652 302, 247, 711 176, 230, 645	25 13 17 16 13 16 16 18 25 16 22 21 26 13 16 16 13 16 16 13 16 16 13 16 16 13 16 16 13 16 16 13 16 16 13 16 16 13 16 16 16 13 16 16 16 16 16 16 16 16 16 16
1922. 1923. 1924. 1925. 1926. 1927. 1928. 1929. 1930. 1931. 1932. 1933. 1934. 19	$\begin{array}{c} 362.071.661\\ 271.082.088\\ 337.830.318\\ 546.832.094\\ 411.231.545\\ 553.324.007\\ 569.937.628\\ 695.868.138\\ 743.979.730\\ 752.032.232\\ .1016.568.150\\ 1.078.652.571 \end{array}$	$\begin{array}{c} 51.165.110\\ 69.038.246\\ 83.736.173\\ 91.028.005\\ 64.459.268\\ 100.591.919\\ 95.085.879\\ 106.488.298\\ 104.480.451\\ 99.926.210\\ 99.926.210\\ 119.603.769\\ 128.666.851\end{array}$	$\begin{array}{c} 244.851, 617\\ 230, 554, 837\\ 300, 865, 313\\ 403, 988, 711\\ 341, 305, 885\\ 508, 317, 150\\ 534, 228, 520\\ 670, 952, 762\\ 737, 195, 480\\ 752, 283, 772\\ 1, 016, 265, 983\\ 1, 078, 595, 545 \end{array}$	$\begin{array}{c} 40,020,490\\ 60,754,301\\ 74,981,501\\ 82,833,682\\ 58,324,938\\ 95,773,973\\ 91,382,465\\ 104,307,859\\ 104,077,314\\ 99,888,929\\ 119,584,586\\ 128,657,977\\ \end{array}$	$\begin{array}{c} 191166,596\\ 241,505,980\\ 270,689,325\\ 297,754,410\\ 273,768,639\\ 311,148,170\\ 310,109,092\\ 328,893,685\\ 266,334,255\\ 266,334,255\\ 207,944,148\\ 190,676,161\\ 211,542,105\\ \end{array}$	26 28 31 31 23 32 31 33 40 48 63 61

ments of sugar to the United States are likely to be 1,500,000 short tons or even more. But the governor-general does not impose the allocations this year. He permits the industry to get the whole crop to the United States, where 1,015,186 short tons of it may be sold under the quota. The surplus, that may not be sold, about 500,000 short tons, may be warehoused in the United States and will count into the 1935 quota. In 1935 therefore, it is planned to mill only some 500,000 short tons more, for export to the United States, or enough to make up the quota, and to use the processing tax provided in the Jones-Costigan act, which may total collections of about P20,000,000, to make adjustments with planters and dispose of the surplus cane without milling it.

Thus the Philippines essay their first effort in planned industry, limitation of surplus sugar production for the American market. But they don't begin under their own law, because all proposals in this direction during the past 2 years failed miserably. They begin under federal law.

Not only was the Philippine legislature demoralized on this question last year, and mildly so in earlier years when it was evident to all that limitation should be effected, but mills and trace its rise in relation

trace its rise in relation to the relation to 1094 the average value of Philip-pine sugar exported was P7.270,921 a year; the portion sold in the United States brought P1,333,092 a year. The average value of Maniah hemp exported during the same period was P39,797,333 a year; the portion sold in the United States averaged the yearly value of P17,403,367, or 12 times the value of Philippine sugar sold in the United States during the period. The value of Philippine sugar exported was nearly P5,000,000 a year, copra itself then approaching the value of sugar sold abroad. It was 1920 before Philippine sugar exports exceeded the value of hemp was then definitely reached. In 1925, the year to which, respecting sugar, we are returning for a twelvemonth in 1935, our sugar exports valued at P1,025,005, hemp exports at P71,043,292. And now the 2 crops are for out of balance with each other in the export market. Hemp, while far out of balance with each other in the export market. Hemp, while Iar out of balance with each other in the export market. Hemp, while still selling throughout the world, brought only 78,347,719 to the islands last year, and sugar P128,606,851. Sugar outsold hemp nearly 10 to 1. It outsold copra more than 8 to 1, and occontud of 7 to 1. As has been noted above, it outsold all other Philippine exports together, copra, coconut oil and hemp included, nearly 2 to 1. It offers no competition to these products, which will not, in human prohability, make up losses on it when it drops back next year to its 1225 position on the basis of yield for export.

It drops back next year to its 1020 position on the baais of yield for export. Neither does sagen coursely farms on which other export trops of the duction, and coconuts are artificially depressed by the new excise tax in the United States of 3 cents a pound on coconut oi. Business revenue and taxes lost by America's planned control of sugar, will not be made up in the Philippines from other sources.

# Philippine Tobacco: Leading Second-String Industry

Exports have tripled in value during the American régime with comparatively light fluctuations

The Philippine tobacco industry dates from the 16th century and was introduced by the friar missions; those in northern Luzon, records indicate, and tobacco was tried successfully in the Cagayan valley to provide for settlers there overflowing from the Ilcoso provinces. Thus the industry was developed by the missions. In 1781 it was made a central government monopoly, as to buying, manufacturing and selling, as the source of the government's chief revenue. This intensified when the Spanish states in the Americas separated from Spain and the galleon trade ended. It ended late in the modern commercial period of the islands, in 1881.

Since then tobacco has been in private hands. Manila's modern cigar factories compare with the world's best. Those that make modern-style cigarettes use a great deal of American tobacco, and between Philtising could popularize the better Philippine cigars abroad, especially in the United States. Many smokers swear they have no superiors. But they are merely advertised to the trade, no maker relishes the expense that would be involved in building up a tradefor his fine cigars by advertising, if independence is to come and the American tariff is to cut the trade off.

Note that last year the value of all cigars exported was  $\mathbb{P}6,315,866$ , and of cigars exported to the United States,  $\mathbb{P}5,-646,233$ ; it is seen that the value of Philippine cigars sold overseas outside the United States was below  $\mathbb{P}700,000$  or less than 1/8 of the value of the cigars sold in the United States.

Another interesting observation is that leaf exports comprise 2/5 of the value of all Philippine tobacco exports. Europe takes more than half of all leaf exported, Japan and the United States are other good customers. There was a long

period when China was im-

portant for cigars, but the

tobacco industry is devel-

oping in China, cigarettes are smoked more there since

the World War, and the

market has fallen off tre-

mendously. It is much the

same with Australia, a buyer

of Philippine leaf, never

a great buyer of Philippine

cigars. Tobacco growing

in climates of such wide

range, and going into pro-

ducts of high taxing value.

lends itself to the national-

ism to which nations every-

where are strongly inclining.

The nations make the most

But because of the dom-

estic trade, the Philippine

tobaccoindustry will remain

important and a basic rev-

tobacco, and between 1 minippine exports of eigars to the United States and their imports of eigarettes and tobacco from the United States the trade keeps at fair balance. The great customer for Philippine leaf tobacco outside the factories in the islands, is Spain. It is with Spain and the United States that the islands have favorable trade balances.

The table on this page from the current yearbook of the Manila Harbor Board traces tobacco exports through the American period, year by year. Under the heading AUOther, practically the whole value is of leaf tobacco because cigarette exports are negligible.

Values of CIGARS and ALL OTHER TOBACCO Products Exported to all Countries and to the United States, 1899 to 1933

	Tot	al to all Count	ries	Total to the U.S. only		
Year	Cigars	All Other	Total	Cigars	All Kinds	
	Value	Value	Value	Value	Total Value	
1000 00 1904 1006 1006 1007 1007 1008 1010 1010 1011 1010	$\begin{array}{c} \textbf{F}13,784,600\\ 1,375,192\\ 2,008,014\\ 2,120,764\\ 2,120,764\\ 2,120,764\\ 2,130,500\\ 3,500,0562\\ 3,500,0562\\ 3,500,0562\\ 3,500,0562\\ 4,118,650\\ 6,184,128\\ 6,024,468\\ 4,630,318\\ 4,114,600\\ 1,4252,037\\ 1,4252$	<b>F</b> 11,720,232 1,000,132 1,177,808 2,937,910 3,533,428 2,140,010 3,295,440 4,542,636 3,593,420 4,542,636 3,794,740 3,295,263 4,712,889 12,917,189 13,232,377 14,412,506 8,910,395 6,816,393 6,805,005 6,816,393 7,513,845 7,513,945 7,513,945 7,513,945 7,513,945 7,513,945 7,513,945 7,513,945 7,513,945 7,513,945 7,513,945 7,513,945 7,513,945 7,513,945 7,515 7,	$\begin{array}{r} \textbf{r}25.504.004\\ \textbf{s}.742.824\\ \textbf{s}.604.264\\ \textbf{s}.6024\\ \textbf{s}.6024\\ \textbf{s}.6024\\ \textbf{s}.6024\\ \textbf{s}.617.602\\ \textbf{s}.652.084\\ \textbf{s}.817.6022\\ \textbf{s}.622\\ \textbf{s}.740.860\\ \textbf{s}.8355.064\\ \textbf{s}.835.064\\ \textbf{s}.835.064\\ \textbf{s}.835.064\\ \textbf{s}.835.064\\ \textbf{s}.84.782\\ \textbf{s}.622, \textbf{s}.84\\ \textbf{s}.84, \textbf{s}.84, \textbf{s}.84\\ \textbf{s}.84, \textbf{s}.84, \textbf{s}.84\\ \textbf{s}.84, \textbf{s}.84, \textbf{s}.84, \textbf{s}.84\\ \textbf{s}.84, \textbf{s}.84,$	47,854           28,250           48,000           48,000           30,752           1,474,792           3,121,598           3,807,752           2,400,252           2,302,444           4,7065,2400           3,816,632           2,400,252           2,302,444           4,7065,2400           1,38,26,639           21,092,607           3,960,503           8,839,563           10,051,192           9,138,433           7,571,831           6,020,710           5,670,770           5,6770,7731	79,208           224,438           440,050           37,406           1,484,054           3,157,122           1,300,060           3,317,510           2,330,799           4,655,632           1,467,875           1,467,875           1,467,875           1,467,875           1,467,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,407,875           1,408           1,408           1,408           1,408           1,408           1,408           1,408           1,408           1,408           1,408           1,408           1,408           1,408           1,408	
1932	6,462,436	6,337,682	12,800,118	5,771,048	6,486,682	
1933	6,315,866	4,039,921	10,355,787	5,646,233	5,951,960	

It will be noted that the cigar trade has suffered during the depression, but less so than other Philippine products. The value of cigars exported during 1929 was  $\mathbf{P}$ 9,530,279; and in 1933,  $\mathbf{P}$ 6,315,866. Reviewing the figures for 25 years, in 1909 cigar exports were valued at  $\mathbf{P}$ 3,509,058; five years later, in 1914, at  $\mathbf{P}$ 4,630,318; in 1919, at  $\mathbf{P}$ 18,157,707; in 1924, at  $\mathbf{P}$ 10,809,323, slumping off about  $\mathbf{P}$ 1,500,000 when world conditions were upset the next year. Prices during the World War were high, of course; the values in the table indicate this rather than greatly increased volume.

The domestic trade is very important, both in cigars and oldtime cigarettes. Cigars exported to the United States run from 16 million to 20 million a month; they were on the same level 10 years ago. The demand is for cheap cigars, a field in which the Philippine cigar is popular because it is a longfiller handmade cigar of good filler, binder and wrapper. Adverenue yielder even if the overseas trade declines. There is also the possibility suggested in a paper in this journal last month, that of growing Turkish and American tobaccos for domestic consumption and export. Cigar tobaccos for the American trade the government has always seen fit to limit to those of the Cagayan valley, made famous during the old monopoly period.

of it.

Besides the texture of the leaf, there is a mildness of Cagayan-Isabela tobacco that produces a remarkable eigar. It is a cigar that gives no headache, the smoker enjoys it without compunctions of conscience. It is this quality, without doubt, that without popular advertising maintains the commercial position of the Philippine eigar.

<sup>•</sup> Manila tobacco factories are large buyers from the United States. Their purchases of cellophane, cardboard containers, labels, etc., exceed P500,000 a year. In addition to cigarette tobacco, wrapper tobacco in large quantities is imported from Connecticut, Florida and Georgia. About 70% of the eigars from Manila sold in the United States are wrapped with American tobacco.

### Manila Hemp . . . (Continued from page 7)

Soon Darson boasted a colony of some 5,000 Janass, and some of these Japanese, organized into farm and commercial corporations, had the largest Manila hemp plantations in the Philippines. Some American corporations, largely financed by Americans in Manila, held an easy second place. Some individual Americans held on, instead of selling their plantations to Japanese buyenicans are still in Davao. The widows, Americans, of 5 who have died have taken over the management of their plantations and are proving successful: they are the flower of American pioneer womanhood in the Philippines.

The Japanese in Davao at once appropriated the power device for pulling the fiber under the knife, and hitched it, when necessary, to small oil engines that could be moved about. They grew hemp intensively, and auctioned it is combined lots at the best prices competition among the exporters—who all had to open Davao offices, of course—would provoke. And the Japanese became exporters themselves, and now lead the field. Japanese steamers carry hemp for them. Final steps in the industry have been taken by one American corpo. Each of these companies have installed decordicating machines on their plantations, and dryers; they have run transways and roads through their jenatorions, to haul the hemp stalks to the decordicator; within 3 hours after their hemp is.

Japanese have gone into British North Borneo and ner raising hemp in the way just described, and the Duton, in Sumatra, have the world's largest and best-equipped Manila hemp plantations. Meanwhile, and all the while, the Bisayan and Bicol hemp planter carries on in the old way. It is antiquited; his costs are too high, his methods too slipshod; through his indolence and cocksureness the Filipino has lost command of the Manila hemp-growing industry, while he has never seized at all the marketing end of the industry.

Manila hemp, however, is almost as basic an industrial staple as ever it was. The people of Leyte are at the margin of subsistence because Manila hemp has becomes so cheap; they can strip so very little in a day, no more than 15 or 20 kilos, and get so little for it. The people of the Bicol provinces are in the same situation, but the Mindanno plantations, bot American and Japanese, still manage to make a go of it. Cult vation, it is found, is at least as vital a factor as economical means of stripping; and the Journal vevered it the handstripping method, just to give men work and a chance to live; and yet, because its seed is selected and its fields cultivated, and replanted when their yields decline,

Vain but persistent American effort was exerted to conserve the Manila hemp industry in the Bisayas and the Bicol provinces from the time, in the early years of the American period in the islands, when the regions produced 90% of the whole crop, to and after the setting in of the world depression. Flanters were advised to dopt machinery, to consolidate their plantiadept, to cohperate in marketing hency in abort, to do what has been done in Davao.

None of this would the planters do, and neither the insular nor any provincial government tried to induce it. Hemp plants were observed to leave the borders of the Philippines, yet no qualms were felt by the government—at least none was manifested, while planters continued vegetating, as jealous of each other, as indifferent to their common welfare, as enblages overcrowded in the row are jealous of the too sparse sunlight.

As Japanese grew more and more hemp in Davao, and made business for Japanese ships, at a convenient point on the mandate-islands route past the Spice Islands, Japan herself found mole use for hemp: she is now a prime consumer. of it. There is evident a common purpose, pursued by the Japanese grower and exporter of hemp and the Japanese grower and exporter of hemp and the Japanese grower ment. in extending the nation's use of hemp. The paradox exists that this industry is promoted, modernized, made fit to ope with the commodity depression and survive, not by Filipinos nor the Philippine government, but by others altogether: by Americans and by British, to some extent, but to a much larger extent by the Japanese.

In 1909, 25 years ago this year, when this review proper begins, the Philippines exported to all countries, for the value of T34,000,000, all Philippine exports that year was T70,000,000, the value of hemp, 2/3 of which, by value, was sold in the United States, was 45% of the value of all exports.

Five years later, in 1914, the war had involved Europe. Transportation was a problem. Philippine hemp exports were 116,387 metric tons valued at P33,389,630, owhich, by value, the United States took half. Five years later was 1919, and a sharp decline in the world's demand for hemp might have pressed the collapse of the war hoom; which had, in the year previous, caused the Philippines to sell overseas 170,000 metric tons of hemp. In 1919 however, only 121,248 metric tons valued at 753,703,052 were sold. The United States took more than half of the total, by volume and value—indeed more than 60% of it.

In 1924 the industrial world was again prosprous, in the midst of the Coolidge era. The Philippines sold 17,312 metric tons of hemp for  $\mathbf{F0}(0,00,000;$  they sold 45% of it to the United States, a drop of 15% from 1919, for 750,434,475. In 1920, until October, the boom that carried Herbert Hoover into the White enjoyed its best year, 180,424 metric tons of hemp were exported, at the value of 756,841. 100. In volume the United States bought about 30% of this hemp, by value about 45%. Gradhemp in many uses, use as eables on oil rigs being one. Steel has advertised, Manila hemp decined. It still does, steel has supplanted being one. Steel has advertised, Manila hemp being one. Steel and notably excepted, have not organized or made terms with the merchants, exporters and manufacturers.

Last year Philippine hemp exports were 122-066 metric tons rulued at T13,747,747; the United States bought less than 25% of this total, for P4,038,969. But 1332 was even worse for hemp. Total exports were 105,785 metric tons valued at PL031,304 (the lowest year of record during the American period, 35 years). The lower paid, P2,903,152. All but utter neglect of Manila hemp by planter and government like has turned this farm industry, the prime one of the islands 25 years ago, without a competing stalk group outside the Banda, over ket in the United States has been lost without effort to save it.

Summary: In 1909 Manila hemp was 45% of the value of all exports; in 1914, below 30%; in 1919, 20%; in 1928, below 15%; in 1938, below 15%; in 1939, below 15%. About 1/3 of the islands' population, or about 4,000,000 people in the Philippines, are primarily dependent on Manila as either their sole or their main cash orop. But in all regions where stamina has been to weak to modernize the industry the present situation indicates that a shift to other crops, even if merely subsistence crops, will be forced very induced by America's recent low demand for bemp.

The slothfulness that has prevailed among Manila hemp growers, in all the old districts, writes a sorry story of the industry.

A tragic chapter written in the highlands of Cavite has not been mentioned. There was grown the premium hemp in demand for the manufacture of braids, pure while and very fine. Premium prices were paid for it. Disease was allowed to get into this hemp, in fact a brace of maladies in the same season: the industry was wheel dut in det respectively and the industry was and grower alike took the visitation as an act of fate, if not of divinity.

Last year Cavite sold but 300 piculs of hemp, at 114.50 a picul. It was braid quality, but there was little of it.

Manila Hemp in Four Leading Provinces: Picula

Year	Albay	Sorsogon	Leyte	Davao	P. I. Total
1914	614,960	424,920	259,900	38,430	2,176,080
1924	568,660	258,270	806,140	358,410	2,345,310 3,125,450
1929 1933	459,040 274.390	324,150 139.850	741,030	743,410 817,270	3,373,810 2,125,790

In 1914 Albay produced nearly 30% of the beam grown in the Philippines, Sorsogon about 20% grown in the Philippines, Sorsogon about to getter, more than 70% of the Sprovinces together, more than 70% of the Sprovinces together, more than 70% of the Sprovinces output, the trend is downward and very rapidly for 20% of the Sproduction Inst year was less than half what it had been in 1929. The story is worse in Albay and for 73.41, Sorsogon for 74.05, Leyte for 72.95, Davao for 74.83, Albay, Sorsogon 70% of the for 50.47, Sorsogon beitor 75%, Leyte about 16%. Davao produced about 12% of the crop. Sorsogon beitow 75%, Leyte about 16%. Davao produced in 1914. Davao is mistress of our hemp industry, the older hemp provinces cand will never regain their oldine supremacy.-W.R.



# Tortoise Outstrips the Hares in Paracale Goldfield

Reed makes bonanza sale after 34 years" persistence.—Benguet Consolidated closes operating deals with 3 northern companies.

In Esop's old fable of the tortoise and the hare, the hare bounds ahead, then loiters, grows indifferent to the issue, makes the least of his talents, and at last the tortoise, lumbering on persistently, wins. It has been that way with Joseph R. Reed of Paracale. He came here from Benicia, Solano county, California, in April 1900 to make a stake in gold. He stayed 9 years in Manila as No. 2 man at *Clarke's*, Manila's famous Escolta restaurant of the period, with its even more famous roundtable that is now at the Coffee club at the chamber of commerce and used for the chamber's directors' meetings. Reed, in the round of his duties, heard the mining talk over this table every day. M. A. Clarke, proprietor of *Clarke's*, a California man himself, was the organizer of *Benayet Consolidated*.

Over Clarke's roundtable, Benguet shares, nominal value a dollar, went for whatever Clarke could get for them in order to

nurse the project along. (For 20 years now, in the hands of John W. Haus-sermann and A. W. Beam, t has been the great gold company of the islands, as everyone knows. Clarke predicted the success he did not live to achieve). But Reed had an eye on another district, Paracale, where he settled as a storekeeper in 1909 at the opening of the placer boom. It was a real boom, 8 dredges were there at the height of it, 4 the properties of a single company, Australian. At one time there were 70 Americans in camp, and of course business thrived. Reed paid no attention to the placers; when they petered out and the dredges were sold off or moved to other districts, he kept on with the store, became a planter and buyer of hemp and coconuts, and prospected for lodes.

Month	Tons of Ore Milled	Gold Fine Oz.	Silver Fine Oz.	Value of Gold	Value of Silver	Total Value
January February March April May June	16,076 13,894 19,244 21,242 22,331	8,546.65 6,837.44 9,748.55 9,803.71 10,505.90 8,081,05	4.970,61 4,156.27 4,377.00 4,518.03 5,877.68 L0,181.57	598,266.20 478,621,50 682,398,55 686,259,77 735,413,36 565,073,06	5.361.59 5.646.33 5.804.23 7.523.42	604,678.29 483,983.00 688,044.85 692,064.00 742,936.76 578,705.44
		53,523.30	34,081.16	P3,746.632.44	P43,780.08	P3,790,412.5
		B	ALATOC M 934 Product	INING CO. ion Figures		
January February March April May June	16.829 14.957 16.106 15.629 17.041	10.868.68 8,985.04 11.861.38 9,315.48 9,605.24 10,797.79	7,737.64 6.310.73 7,366.13 5,783.41 7,553.13 7,580.19	760,807,60 628,952,80 830,296,60 652,083,60 672,366,80 755,845,30	8,140.84 9,502.31 7,430.76 9,667,98	770,789,14 637,093,6 839,798,9 659,514,3 682,034,7 765,547,9
		61.433.61	42,331.23	P4,300,352,70	P54,426.09	P4,354,778.7
			IPO MINI 1934 Product	ING CO. ion Figures	_	
March	4,594	1.744.76	1,126.38	122,133.20		123,586.2
May	4,239	1.297.35	839,97	90.814.68	1.139.16	106.804.3 91.953.8
June		1,223.76	854.14	85,663.20		86,756.5
		5,773.79	3,843.18	P 404.165.48	P 4,935.45	7 409,100.9
COMPAR	ATIVE ST	FATEMENT	OF PRODU	JCED	JE OF GOLD .	AND SILVER
Benguet C Balatoe M	Consolidate lining Con	d Mining Co	mpany	1933 P2.267,433.38 2,358,316.94	1934 P3,790,412.52 4,354,778.79	Increase 1.522,979.14 1,996.461.85
Total: Ipo Minin	g Compar	y		₱4,625,750.32	P8,145,191.31 409,100.93	<b>*</b> 3,519,440.99 409,100.93

The hares, the placer men, had bounded away too soon. Reed found the lodes, and got into his control a great many lode claims. A few months ago he cashed some of these elaims to United Paracale for \$200,000. He has a good many left. In this final exploitation of Paracale gold, where the Japanese and the Chinese preceded the Spaniard, and where Salcedo made for in 1571 as soon as he got wind of the place from Filipinos at Manila, Reed holds trump cards. The placer men were too cocksure; Reed, confident all the time, won by taking time.

The great mining deal of the month was that of Benguet Consolidated with Southern Cross and Consolidated Mines, and with the Abra Mining Company in the Abra river district. This effected the largest operating consolidation in the history of gold mining in the Philippines. It will involve, on Benguet Consolidated's part, the reinvestment of much capital in building and operating mills, exploring and developing the properties and intensifying production. Consolidated Mines is the second chromite project Benguet Consolidated has undettaken to operate, the first being the Cadwallader property in Camarines, while this one is in Zambales. Attorney Courtney Whitney, interested in all 3 companies and instrumental in arranging the operating contracts with Benguet Consolidated, anticipates material advantages to the companies under the agreements effected. To Benguet Consolidated the deals are interesting as furthering its purpose to advance the mining industry in the islands all it can, with money, management and expert supervision.

Southern Cross has a capital of P200,000 in shares of 10 centavos each. Its claims are 15, in the jurisdiction of Itogon, Baguio. They are near the Cal Horr group owned by Benguet Consolidated and a mill may be built to accommodate both properties. The proposal is to develop the properties together in the way found best. When Benguet Consolidate's investment has been returned to it out of net profits, and after 3 years of profitable operation thereafter, Benguet\_Consoli-

dated is to pay Southern Cross **P200,000**, the sum of its capital; and Southern Crossis then to reorganize and set aside 10% of its new stock to be taken by persons designated by Benguet Consolidated.

This is a usual arrangement of Benguet Consolidated's, to enable personnel associated with a project to obtain stock at par. It is a part of the Ipo contract, where the stock set aside is 20% of the issue.

The Abra Mining Company group, also gold, comprises 69 claims in the jurisdiction of Baay, Abra. (The company retains other groups at Lacub and Boliney). The contract resembles that with Southern Cross; on the same basis, capital of #100,000 is to be returned to the company and 10% of the stock is reserved for persons designated by Benguet Consolidated to take up at par. Net profits of South-

ern Cross and Abra, when Benguet Consolidated has its investment back, will be shared between the mining companies and Benguet Consolidated on the 50/50 basis.

The property involved in the Consolidated Mines contract is 32 chromite claims in the jurisdiction of Masinlok, Zambales. The capital to be returned to the company, on terms already described, is  $\mathbb{P}50,000$ ; and the stock to be put aside to be taken up at par by persons designated by Benguet Consolidated is 4% of the issue when the company reorganizeswhen Benguet Consolidated has its investment back in hand and there have ensued 3 years of profitable operation. A railroad is to be built to a shipping point; extensive buildings are to be put up, and, if the ore is concentrated prior to shipment, a mill for this purpose. Benguet Consolidated will also experiment with chromite products for the Philippine market, and to this end may operate factories. These replacements amount to  $\mathbb{P}2,500,000$  a year; they are largely in the boilers of the power plants of sugar mills. It has been found that chrome brick resist acid and heat. They may soon be made here.

All in all, the triple consolidation is a major venture. It looms big on the credit side of mining progress this year.

# Our Import and Export Trade and Overseas Shipping

Progress of surplus production yearly aided by ports and public works, but retarded by awkward public lands administration

Nothing else is more remarkable in the modernization of the Philippines during the American régime than the progress of overseas commerce and the increase of shipping facilities offered by American and foreign shipping companies catering to international trade. A table on this page showing the value of the islands' overseas imports and exports year by year since 1999 goes far by way of explanation of the situation. The foundation is, of course, the increased production ôf farm products; and at times, as during the World War, the special demand for these products throughout the world. But the most permanent and decisive influence has been free trade with the United States.

Government policy in the islands has fostered the tendency

ever, it has been pursued without regulation. The laissez faire doctrine of progress in commerce is nowhere better exemplified than in the Philippines, and has provoked dire visitations. Cocount oil, overboomed, collapsed in 1920 with great bank losses. This debacle, associated with minor ones, debased the peso and necessitated bond issues for rehabilitating the currency and the government bank. Similarly of late, sugar seems to have been overextended. But the Philippines historically have more good luck than bad; they are commercially resilient and have in the past recovered from their follies quickly.

Until 6 years ago the interisland shipping situation was monopolized under misguided public utility regulations that

BOBBBBB				
FOREIGN	COMMERCE	OF THE	PHILIPPINE	ISLANDS

Values of Imports, Exports and Total Trade of the Philippine Islands, 1899 to 1933

Year	Values o	f the Foreign C	ommerce	Trade Balance	
Itar	Imports	Exports	Total Trade	In favor of	Against
1899	₹38,385,972	P29,693,164	<b>P</b> 68,079,136		<b>P8,692,808</b>
1900.	49,727,558	45,980,746	95,708,304		3,746,812
1901	60,324,942	49,006,706	109,331,648		11,318,236
1902.	66,684,332	57,343,808	124,028,140		9,340,524
1903	67,622,768	64,793,492	132,416,260		2,829,276
1904.	59,155,462	58,299,000	117,454,462		856,462
1905.	60,101,100	66,909,548	127,010,648	P6,808,448	
1906	52,807,536	65,285,784	118,093,320	12,478,248	
1907.	60,907,620	66,195,734	127,103,354	5,288,114	
1908.	58,372,240	65,202,144	123,574,384	6,829,904	
1909	62,168,838	69,848,674	132,017,512	7,679,836	
1910	99,438,722	81,256,926	180,695,648		18,181,796
1911	96,048,814	89,674,254	185,723,068		6,374,560
1912	123,335,802	109,846,600	233,182,402		13,489,202
1913	106,625,572	95,545,912	202,171,484		11,079,660
1914	97,177,306	97,379,268	194,556,574	201,962	
1915	98,624,367	107,626,008	206,250,375	9,001,641	
1916	90,992,675	139,874,365	230,867,040	48,881,690	
1917	131.594.061	191.208.613	322.802.674	59,614,552	
1918.	197,198,423	270,388,964	467,587,387	73,190,541	
1919	237,278,104	226,235,652	463,513,756		11,042,452
1920	298,876,565	302,247,711	601.124.276	3,371,146	
1921	231.677.148	176,230,645	407.907.793		55,446,503
1922	160.395.289	191.166.596	351.561.885	30,771,307	
1923	174,999,494	241.505.980	416,505,474	66,506,486	
1924	216,021,790	270.689.325	486,711,115	54,667,535	
1925	239,465,667	297.754.410	537.220.077	58,288,743	
1926	238,597,984	273,768,639	512.366.623	35,170,655	
1927	231.702.943	311.148.170	542.851.113	79,445,227	
1928	269,313,796	310,109,092	579,422,888	40,795,296	
1929	294,320,549	328,893,685	623,214,234	34.573.136	
1930.	246,185,907	266,334,255	512,520,162	20.148.348	
1931	198.357.437	207,944,148	406.301.585	9.586.711	
1932.	158,790,170	190.676.161	349,466,331	31,885,991	
1933.	149,361,523	211,542,105	360,903,628	62,180,582	
	110,001,020		200,000,020		

Number and Registered Net Tonnage of Foreign and Domestic
Vessels Entered the Port of Manila, 1899 to 1933

	Foreign		Domeșție		Totals	
Year	Number	Tonnage	Number	Tonnage	Number	Tonnage
899 to 1904	3.066	4.977.435	9,540	1.890.238	12,606	6,894,673
905	558	1.057.639	1.932	421.750	2,490	1,479,389
906	532	1.056.440	1.916	385,371	2,448	1.441.811
907	517	1.076.929	2.202	453,703	2,719	1.530.632
908	591	1,215,615	2.360	465.949	2,951	1.681.564
909	552	1.345.414	2,283	478,551	2.835	1.823.965
910	589	1.345.419	2,502	485.551	3.091	1.830.970
911	753	1.649.202	2.847	568,280	3.600	2.217.482
912	817	1.821.353	2.856	603,190	3.673	2.424.543
913		1.952.546	2,734	651.815	3.544	2.604.36
914	775	1.926.394	2.676	657,600	3.451	2.583.99
915	651	1.606.275	2,705	617.653	3.356	2.223.92
916	657	1.495.014	2.831	553.072	3.488	2.048.080
917	564	1,385,050	3.426	565,838	3,990	1.750.88
918	540	1.380,194	3.751	557,763	4.291	1.937.85
919		1.629.553	3.303	584.917	3.945	2.214.47
920		2.717.570	3.164	618,997	4.086	3.336.56
921.		2.573.909	3.113	620.667	3.920	3,194,57
922.		2.981.499	3,469	689.087	4.311	3.670.58
923.		3.284.706	3.301	704.502	4.224	3,989,20
924	950	3.557.441	3,308	692,204	4.258	4.249.64
925	903	3,574,285	3.259	742,238	4,162	4.316.52
926.		3.839.378	3.393	823,065	4.320	4.662.44
927		3.953.621	3,261	848,726	4.251	4.789.63
929		4.128.734	3.370	861.687	4,408	4,990,42
029		4.932.712	3.568	933.552	4.833	5,866,26
9.10.		5,116,594	3.671	972,695	4.944	6.089.28
931		4.011.426	3.448	1.079.764	1.635	5.991.19
932.	1.125	4.880.516	8.510	1.044.703	4.635	5,925,219
1933.	1 1152	5.120.617	3,372	934.244	4.564	6.054.86

utility regulations that minimized improvements. It is now free, and planters everywhere report much imiproved service. Trave, on main routes through the inland seas of the islands has become pleasant, whereas it was not many years ago both boresome and perilous to health. Time between main ports is greatly reduced.

It is trite to sav the port of Manila, with an ample group of good piers topped by Pier No. 7, is one of the most convenient ports in the world; and that the port policy aims at conveniencing to the last degree the loading and discharg-ing of cargo. Notwithstanding its own stake in the main ports. where improvements have involved many millions of pesos, the government makes the way clear for ocean ships to load at minor points when the cargo is farm products for export.

A second table on this page notes the number and combined tonnage of vessels year by year that have visited Manila during the American régime, also domestic ships, separately listed. Twenty-five years ago, the period at which this review properly begins, 552 foreign ships with combined tonnage of 1,345,-414 visited Mahla; and 5 years lätker, in 1914,

to produce for overseas markets, the government having large stake in trade because income, internal revenue and merchants-sales taxes are the main sources of its revenue. Therefore public highways have been built extensively. and a national highway system adopted Ports have been planned and many portworks built, first rate ports have been established at main points such as Manila, Iloilo and Cebu movement and the tends to improve smaller points in order that the lifting of cargo for overseas destinations may be as direct as possible.

The reader will note that during the first year of the American régime the overseas trade of the islands was below the value of **P70**,-000.000, imports and exports together, and that exports were P8 .-692,808 below imports He will note that unfavorable trade balances continued during 6 years, though grad-ually declining. They reappeared during the slump prior to the World War, and again slump as a phenomenon of the collapse of the postwar boom. They would have put in a third appearance during the existing depression, but sugar prevented them.... On the whole, the policy has notably justified itself.

Unfortunately, how-

775 with tonnage of 1,926,394; and in 1919, 642 with compage of 1,928,533; and in 1924, 450with tonnage of 3,557,412 and in 1924, 1925, with tonnage of 3,622,712; and last year, 1,192. with tonnage of 3,120,617.

In the period of 25 years the number of foreign ships calling at Manila was, by 161, more than dubbed. Theoring shift and the dicates the encouragement given foreign ships as well as the large surplus of farm products the Philippines have to sell oversets. Calls of domestic ships at Manila in 1909 were 2,283, their tonnage was 478,551. Calls of domestic ships at Manila last year were 3,372, their tonnage '934,244. Calls of domestic ships increased about 50% in 25 years (of foreign shirs more than 100%); and sopnage of domestig, shirs isoreaged loss-than 100% in 25-years (af lorger, ships easily 400%). ...There is siplethors of orean tonnage of the seas, partly explaining the large number of foreign ships calling here. But even last year, a very lead one, the value of Ehlippine importsand exports together was nearly 3 times what, it was in 100%. It is thus that forings the ships,

and exports together was nearly 3 times what it was 6n 1000. It is this that brings the ships, and the American mail-subsidy policy that maintains modern passenger-freight ships on schedules of frequent calls. In this paper and the illustrating table, the term forcing neubraces American ships. Their calls at Manila last year numbered 268, in the total of 1,540 of which calls by British ships were 474. Dutch 176, Germany 133, Japanese 284. Norwegiann 112, Swedish 26, Panaman (registry only, for ad-

vantage in Panama canal tolls) 10, Philippines 8, Italian 2, Chinese 3, Danish 513 Air-Conditioned Railway Coach

The Manila Railroad Company has air-conditiofied a first-class passenger coach on its fast train north, the Ilcoos Express, with success. Without being drafty, the coach is cool-the aeme of travel comfort. It is planned to extend the innovation. Certainly it revolutionizes train travel here, eliminating both heat and dust. The express train is also accommodated with a dinner in which the service is that of the Manila Hotel. Food and drink are of the best, the dinner at P2 is in every way satisfactory.



## Governor Murphy's Message...

(Continued from page 11)

primitive justice that allows no wise discrimination and judicial discretion in judging the youthrul and first offender, the undernourishment of the child, its lack of sunshine and play, unconcern for the helpless and impoverished mother, the congestion of adult and child huddled together in inadequate living quarters, enforced idleness, insanitary places of employment, and the sordid pressure of want—all these are seedbeds of evil that blossom into disorder, disaffection and disease.

## Pleads for Protection of Plain People From Corruption in Electoral Matters

In the attainment of these objectives, every citizen in the land, however humble and obscure, has an individual part and responsibility of great importance. The government to which he looks for execution of these tasks is an assembly of men and women organized and chosen to exercise authority delegated to them by the people. Its moral quality, its loyalty to public duty and social ideals, is ultimately conditioned and determined by the moral force and intellectual fibre of the great body of individual eitzens.

The institution of the free ballot, purchased with the labor and suffering of patriots in many lands, confers a great privilege but entails an equal obligation. A citizenry indifferent to the privilege and recreant to the obligation, willing to compromise or sacrifice it for monetary gain or position, is not worthy of the blessings of clean and enlightened government. The plain folk who inhabit our barrios and countryside and modest city dwellings, with their simple and unpretentious family life and devotion to daily duty, their unaffected patriotism and deep religious faith, should constitute a great reserve of moral force and purpose from which the leaders of government may draw strength and inspiration.

A grave responsibility rests upon them and upon us to protect that moral reservoir from corruption by mercenary political methods, and to provide political methods, and its provide political methods and ideals of our people can be expressed without obstruction or perversion. The election procedure, the legislative process, the administrative function, abould all be protected from the influence and play of selfish and unscrupulous elements.

Numerous complaints prior to election seem to call for changes in the method of selecting election boards and polling places. Nonpartisan and disinterested supervision should be provided in the conduct of elections. The untutored voter, unable to write or read, is as much entitled as his more favored neighbor to vote his convictions in privacy or under wholly impartial and disinterested auspices, without indecent suggestion or interested aid or other undue influence or control. Means must be devised and enacted into law to make this possible, if the free and independent ballot is to be a reality.

The voting public and the press are entitled to know what interests are notively identified with parties and candidates seeking public office. Without this, an adequate appraisal of their capacity and disposition to give free and disinterested service to the public is impossible. Full publicity should be required concerning the

sources and amounts of financial contributions. Those who sit in our legislative assemblies, as well as our administrative officials, should not be permitted to retain private interests that conflict with their public trustesehip. We should promptly and boldly take whatever steps are required to subordinate private and selfash interests to the larger interests of the general public, to remove or counternot those influences and conditions that make it possible for the expressed will of the people to be easily nullified or frustrated.

I shall reserve the liberty of submitting to you further communications in the future regarding particular measures that will be presented to you. These measures will deal with government, deposits, and the law necessary to bring our currency, measured in terms of gold, into line with that of the United States; changes in the public service commission; reduction and control of sugar production; an adequate aviation and constabulary program; provisions to avoid a critical school situation next year; and other important matters of public business.

If good government is to be reality it must not be merely a happy phrase in our minds. Good government, when its presence is felt as a blessing to a people, is not a casual happening nor a haphazard phenomenon, it is the result of eternal vigilance on the part of all the people and a zeal for the highest ideals of service on the part of their public servants. It comes when the desire for it becomes a passion and the demand for it a crusade.

It is my fervent hope that we may work together in this joint task of public service in the same spirit of friendliness and devotion to duty that marked the efforts of the previous legislature.



# Complete Line of Plumbing Supplies At Lowest Prices

Kohler Plumbing Fixtures in white and colors. National and Richards tiles for walls and floors. Pipes and Fittings, Brass and Rubber goods, etc.

UNITED PLUMBING CO., INC.

• The Largest Plumbing Supply House in the Philippine Islands Office and Showrooms 666-676 Juan Luna Manila

IN RESPONDING TO ADVERTISEMENTS PLEASE MENTION THE AMERICAN CHAMBER OF COMMERCE JOURNAL

# Haussermann on Philippine Economic Possibilities

Some time ago Judge John W. Haussermann addressed the Rotary club of Manila on the economic position of the Fhilippines in relation to the prospect of their political segaration from the United States. Possibilities in the islands' present situation, which he made mention of, are appropriate to this 25-year trade review number of the Journal. He said:

"For me, the picture you can make with statistics about our situation today, on the eve of independence, is altogether too black. It doesn't tell the whole truth. It is a picture made in a storm. It shows no sunlight, and it hides all landscapes.

"Now let me put sunlight and hope into this picture. Let me tell you how confident I am.

"We live in a country that is one of the most fertile in the world. The soil of this happy country is adapted to many crozs; in marketable quantity, we now only grow a few of these crops. Of all the land that will grow crops, we farm only 1 acre in 4 that we can be plowed. The population of this country is increasing. It is now about 14 millions. Our farms will generously support 5 or 6 times our present population, at least. Our population grows rapidly because it is made up of an unspoiled farming class imbued with love of home and children, and deeply guided by religious faith, who have learned from us how to look after their health.

"Independence will make no sudden psychological change among the Fülipino people. They will still want homes, still support the schools, still be anxious to work. Independence will not change our climate; it will not stop the rains, nor dim the sunlight that brings us crops. The minerals hidden in our mountains will be there after independence comes, and they will have be value the world gives them. Our forests will still yield precious hardwoods; they will still yield recious and floer.

"Our inexhaustible natural resources tell us that when we merely supply a duty free market a few of our main crops, we have not exhausted our possibilities of trade and manufacture.

"Take farming. You all know what 'subsistence farming' is; it is the growing of crops, fowls and animal primarily to support the farmer himself. This kind of farming is the best kind of all. In the Philippices we have it on Luzon, right around Manila and in the central Luzon valley; and during recent years, while Manila hemp has been too cheap to sell, it has been spreading through the Bicol region. But around Manila and in central Luzon, where subsistence farming is best established, the population as a whole is materially better of than in any of the other regions of the Islands where so-called cash crops are risked.

"Not only that, but the Manila bay provinces and the central Luzon region are the best business fields of the islands. Subsistence farming does that, and this kind of farming can be widely extended throughout the Philippines.

(From his recent Rotary address)

"Now take some of our other products, copra. lumber and fiber. With these we have been depending a great deal on the United States. Take copra first. World demand fixes its price: soap makers all over the world use it. If the United States should tax it, even 3 cents a pound, soap makers would still use a great deal of it and the users of soap in the United States would pay the tax. This is because congress can't by means of a tax, set the market price of copra; there are demands enough for it outside the United States. Therefore, if the proposed tax applies to other oils that might be imported into the United States and take the place of coconut oil, the tax will not keep us from selling copra in the United States.



Judge JOHN W. HAUSSERMANN

"We think of the great decline in our shipping to the United States, when we can only sell 850,000 tons of sugar a year there, and 2 million pounds of coconut oil, and 3 million pounds of cordage.

"Have we thought that less tonnage to the United States may force open other markets for our products? European ships and Japanese ships now carry most of what we sell to the United States. They come out to the Far East, and sail from Japan, with manufactures from their home countries. They need cargoes to carry homeward. If they can't get such cargoes, to carry to the United States, what will they probably do? Will they cease coming; to the China Sea, will they cease bringing into the Far Eastern market cargoes of manufactures from their home countries? Not at all. They will bring these manufactures just the same, and they will come to the Philippines, as likely as not, and load products to be sold in Europe and Japan; and in this way, which is the very

way they did before 1909, they will reopen markets for us.

"They will also bring merchandise here, which will bring revenue to the customs service, and in losing half our overseas trade (only perhaps to regain it later), we shall not lose half the revenue the government gets out of trade.

"I had rather, in this crisis of separation from the United States, where we are no longer wanted, and where they are forcing us to leave, rely upon the Philippine people and natural resources of the Philippine Islands than upon cold, calculating figures that sum up into impossibilities.

"We should not be uneary. We should have faith. Take gold. Gold is my business. Men are uneary, believing that mining will be taxed too heavy. For my part, rather than believe the Philppines will tax gold too much. I believe they will let taxes stand so that the industry can be quickly extended; they will, as they should, rely upon getting revenue from *more mines*, instead of taking more revenue merely from the mines we now have. They will want more labor employed, and more labor will want to be employed.

"There has been news in the papers about an embargo on capital. This has made men axious about the future of their money. Now auch news is bad, but can't be helped; after reading it, read what editors, Filipino editors too, say of it-for they don't support it, they disapprove it strongly. This proves that such suggestions are gratuitous, there isn't any foundation to them at all. We shall go on under independence much as we go on now; we shall go on solving our problems together, solving them as best we can; and all the time we shall have growing population, growing production, and therefore growing trade, commerce and industy.

"Nor will even independence sever our relations in trade and commerce and diplomacy with the United States. Hands of common accord will clasp across the Pacific between the United States and the Philippines. Philippines Independence will be as much as experiment for our own country, the United States, as for the islands themselves; and also, for honor's sake as well as the peace of the world, will not see it fail.

"It is for us to accept the great adventure independence offers us. Instead of allowing a few figures to scare us, we must rely on what history teaches us and keep our feet on the ground-we must see this thing through. At the first squall on a calm sea, good sailors don't desert ship. Ahead of us there is safe harbor. We all know, when we think of it a moment. the conservatism of the Filipino people; we know the constitution they make must be approved by the President of the United States; and therefore we know, when we think of it soberly, that the future here has far better than even chances to turn out all right: that capital will be safe, that taxes will be reasonable, that industry will carry on." .

## Rice Stability Relieves Japanese Farmers

For fully three decades, ending in 1804 Japan had a well-sustained period of export surplus in rice, interrupted only at wide intervals byseasons of import excess, brought about by whort crops in Japan proper. Records show that Japan during this period figured as an export nation in this commodity. Throughout the next 38 years, however, barring the single year 1030, this country has been a heavy buyer of the cereal, with a balance of trade consistently unfavorable even in those years when bumper



-Cut and comment from Judge.

She.-You're wasting it-it only goes to my head!

GORDON DRY The heart GIN of a good GIN cocktail KING WILLIAM'S Scotch Whisky for Good Highballs Kuenzle & Streiff SOLE AGENTS Main Office: Branch Office 343 T. Pinois 44-48 Isaac Peral Tel. 2-39-36 Tel 2-17-62 Branches: Cebu, Hollo and Zamboanga Also distributors for Albambra Cigars

harvests were raised. The tendency toward this import excess during the 17 years ending in 1932 was more marked than during the 21year period ending in 1915. During these 38 years Japan had an import balance in rice aggregating 10,380,000 tons which, if calculated on the basis of -Y = 120 per ton, represented foreign payments amounting to the stupendous figure of -Y = 1,250,000,000.

This unfavorable balance has never been ascribable to any reduction in domestic pro-duction in rice. During the 30-year period beginning in 1865, production was steadily expanding from an original figure of 3,400,000 tons a year to one of 5,500,000 tons. During the succeeding 21 years production again increased to 7.800.000 tons, and then expanded to the neighborhood of 11,000,000 tons in 17 years more. During this latter period rice culture in both Chosen and Taiwan made remarkable progress, so that those lands are now shipping into Japan proper 1,500,000 tons of surplus tonnage every year. A continued inflow of foreign rice on top of the vastly amplified supply derived from home production is attributable to a fast expanding volume of consumption, brought about by an elevation in the living standards and an increase in population, outstripping the increased output of rice.

Let us here briefly describe certain measures which the Government has adopted since 1910 in respect of rice, as this information is essential in gauging the present position and future trend of rice values.

Owing to several crop failures in succession, the supply of rice was reduced to its lowest level in 1910 to 1912, when its market rose to =  $Y_{-157a}$  ton, until that time an unheard-of level. The following two or three years, however, saw rice prices suffering a perpendicular decline to almost half of the former position, namely, to -Y-87 aton, the higher rice prices of the previous two or three years having stimulated production so that supply scarcity no longer prevailed. During several succeeding years rice was again rising, due to a scanty supply condition, and also to a generally higher level of commodity prices originating in the World War and aggravated by speculative buying. Rice for a time was as high as ... Y =380 a ton. Such conditions occasioned many grave social problems, and the Government took steps to prohibit market 'cornering" by promulgating the Anti-Profiteering law. This ten-year period was most eventful from the standpoint of the staple. supply problems and the bitter experiences encountered during this decade of wild price fluctuations having brought home to the mind of the nation the necessity of formulating food policies with an eye to the future.

Public opinion was now for establishing a definite national policy for a food supply, with the immediate goal of attaining a position of self-sufficiency, to the relief of both producer and the consumer. In order to enable the Government to regulate rice supply to demand. the authorities in 1919 were empowered to buy: or sell rice on its own account by means of the Rice Law. A few years later this Law was so amended that the Government was authorized to take necessary steps for regulating the market price of rice, in addition to quantitative regulation. This legislation proved useful in checking violent up and down movements of rice prices, but public complaints, were incessant about the price changes being still too. wide

In 1930, the Government again amended the Rice Law newly, whose added feature is the establishment of a basic price to serve as a guide for regulating the market price. This standard value is calculated and determined by taking into consideration the movement of general commodity prices in comparison with rice. When the market price appreciates more than 20 per cent above this predetermined, basic price the Government steps in to release



IN RESPONDING TO ADVERTISEMENTS PLEASE MENTION THE AMERICAN CHAMBER OF COMMERCE JOURNAL



rice from its beld tonnage and so fight the rise; and the cereal moves in the opposite direction to the extent of 20 per cent below the basic level, the Government again goes in the market, this time on the buying side. The result of all this has been most satisfactory, and rice quotations have never run out of the price territory defined by the law.

Up to the present the Government measure has always had to do with amplifying a supply which has failed to measure up to demand. In other words, the encouragement of production has been the pivotal principle. When a market stability was assured to their product and the farmers were offered a practical guarantee that, in case of decline, the Government would purchase rice out of their hands, they redoubled their efforts toward production, being aided by improved agricultural methods. The Government distributed improved seeds, brought under cultivation new tracts of land, provided better means of irrigation, and gave many grants. Farmers in Chosen and Taiwan were the first to reap the fruits of Government measures for production increase, which sometimes verged on the extreme, while weather conditions also were favorable for a considerable time. In this manner, rice production in Japan has recorded an appreciable expansion. Particularly since 1930 has the country been self-supporting. Not only does necessity no longer exist for imported rice, but production exceeds consumption.

The Government now had to face another problem, this time overproduction. Prices are necessarily moving downward. While price prespitation has never gone below the 20 per cent line of the basic rate, on the other hand no tendency toward a rise is discernible. Farmers are no longer able to sell their rice except at prices below the cost of production.

The popular voice was soon clamoring that for so important a foodstuff as rice its growers should be guaranteed against market decline. at least to the extent of cost of production. Political parties and both Houses of the Diet looked upon this movement with favour, with the result that, at an extraordinary session in 1931, the Legislature approved the motion to revise the Rice Law for the third time since its enactment in April, 1921, and the ensuing deliberations led to the adoption of the Rice Control Law now in operation. The sum and substance of this piece of legislation is that -Y-163.10, which is the cost of production per ton, has been made the minimum official price for rice, and at this limit the Government is authorized to purchase in any amount. At the same time, the maximum official price is fixed at -Y-213.50 a ton, and at this level the Government may sell in unlimited quantity when the market in rice is soaring.

-Exchange





# Is Your Vision Defective?

As far as you know, your vision may be all right, but is it?

There is only one way to find out, and that is by thorough scientific examination of your eyes.

Such work is our specialty. And we also produce the lenses which are ground to the results of that examination.

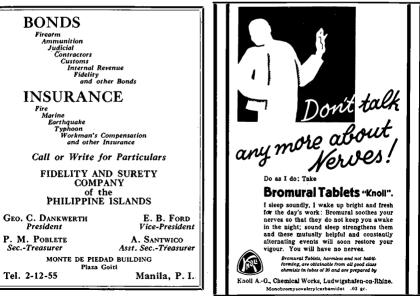


Ever the best in quality but never higher in price

# Greetings from the

# INTERNATIONAL CHAMBER OF COMMERCE OF ILOILO Philippine Islands

Cable Address "COMMERCE" ILOILO Postal Address MASONIC TEMPLE ILOILO



# Philippine Economic Conditions-April, 1934

mmary of official radiograms forwarded to the Bureau of Foreign and Domestic merce. Department of Commerce, Waabington, D. C. Prepared by Carl H. ringer, Acting Trade Commissioner, 410 Heacock Building, Manifa, with assist-of Government and trade entities.

#### GENERAL SECTION

Suffiger, Arting, Free Commission, the Attracts Detection, and the senset of Government, and the GENERAL SECTION The exemanie and political GENERAL SECTION The exemanie and political GENERAL SECTION The exemanie and political GENERAL SECTION The exemanies of the second of the second second second second second second by the Philippine Legislator on Arrill 30, 103, second full at least on a full the second transions as to what the fluture holds for the Philippine Islands. The second sec

here. otionally heavy rains during the first three weeks of May te in certain lines, particularly affecting sales of passenger care.

Construction activity in Menils continued unsatisfactory although the value building permits for Nav, totaling PA15.00, in Heighty above the Sparre for the em-month last year which is 7223.000. The total value of building permits for the fin spending period last year. In 147.700 as explored to F2.725.000 for the corr Power production during May totaled 10.100.000 KWH as excluse 5, 200.000 for MM 47.100.000 for the same period in 1923.

The total overseast reads SORECIGN TRADE SECTION The total overseast reads SORECIGN TRADE SECTION as valued at T331.453.000, an increase of 38 pcr cent as concered with the overseast acid during the 1933 facts (our months amounting to F180.318.72). The total as tranship balances of rado 18 nover of the FAIISpine falands was recorded early the tranship balance of rado 18 nover of the FAIISpine falands was recorded of the total and the falance of the fail source of the FAIISpine falands was valued 1 nover the falance of trade during the 1933 first four mostbe which was valued 1 nover the falance of the falance of the fail source of the falance o

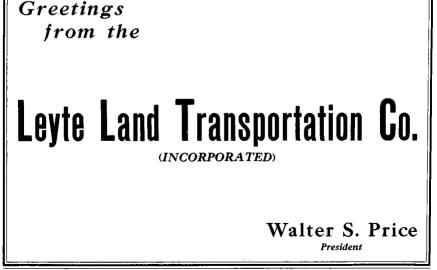
o real incording to the major commodity groups, during the 1934, and during the first four months of 1933 and 1934:

## Imports, Philippine Islands, First Four Months, 1953-53

(Values in Pesos: P1.00 equals US \$0.50)

			Total for f	
	April 1984	April 1933	1934	1953
Wheat flour	363.733	399,070	1.782.914	1,389,783
Automobiles and parts	679.435	637.591	2.840.016	1.643.395
Chemicals, drugs, dyes and me-				
dicines	351.029	265.584	1.432.283	1.123.228
Cotton cloth	2,402,857	2.660.558	8,687,859	6.536.962
Cotton manufactures, except cloth	1,288,683	1,255,584	4.112.899	3.889.465
Electrical machy., apparatus & ap-	1,400,000	1,200,004	4,114,000	0,000,400
_ plisnes.	380.175	367.116	1,770,176	1.167.008
Fertilizers, natural and chemical	258.811	182,199	1.497.759	943,960
Vegetable fibers and manufactures	279,460	441.263	1.699.701	
vegetable noers and manufactures	327.474	221.056	1.231.004	1,409.672
Fish and products				696,116
Fruits and nuts	126,463	269,777	1,086,726	865,339
Automobile tires	254,519	150,273	943,027	523,871
Iron and steel and manufactures	1,840,925	1,364,575	8,761,580	5,232.096
Leather and products	226.824	213,097	1.083,095	647,046
Meat & dairy products	563.016	628.992	3,106,615	2,319,442
Mineral oils	1,341,732	578,889	4,066,135	3,258,818
Paper and products	870,037	312,019	2,654,128	1,182,889
Silk, artificial silk, and manufactures.	666,803	456,803	2,317,277	1,793,920
Tobacco and products	668,665	173,329	1,439.710	1.099.003
Vegetables.	309,708	307,422	1,343,546	1.001.117
All others.	2,979,745	2,009,818	12,556,233	9,817,310
TOTAL	16,180,094	12,895,020	64,411,683	46,540,440

custome statistics releas



ustoms do flot permit a very close analysis of the import trade heabove summary indicatos that all major import groups showed

We proceed the second of the second s

3.0 per cent in 1933. Gollowing table aummarizes imports by value from the major supplyin the first four months of 1933 as opposed to the same four months of 1934 Imports by Countries, Philippine Islands, First Four Months, 1933-34 (Value in Pesse: Philop equals US 80.50)

				four months
	April 1934	April 1933	1934	1933
United States (a)	9,930,723	7.817.166	41.231.543	27.784.882
Japan	3.179.635	1.394.517	10,410,099	5.487.834
China	647.376	906,228	2.621.632	3,288,288
Great Britain	279.867	610.639	1.266.031	1,496,301
Germany	537,898	462.242	1.948.497	1.736.140
France	122534	83,975	455.329	348,917
Belgium	152.142	118,123	697.372	419,180
Spain.	55,189	66.579	327,124	271.974
British East Indice.	256.917	407.890	1.719.444	1.423.310
Dutch East Indies	162.510	288.816	492.053	743.572
Australia	206.945	160.230	1.043.026	756.931
Other countries	648.258	578.565	2.217.560	2,783,211
Tomat	16 190 094	12 805 020	64 411 683	46 540 440

Torst. 10.180.000 12.803.000 64.411.083 46.540.440 (a) Includes Hawaii: Guam and Puerto Bito. *Present Trade.* — The export rate for the first four months of 1934 was valued at 117.41.873, and herease 0 30 per cost as compared with 2014 call will obtain summarizing exports during the months of April. 1935 and 1934, and during the first part of the trade of the summarizing exports during the months of April. 1935 and 1934, and during the first part of the trade o

(Values in Pesos: P1.00 equals US \$0.50)	

(			Total for	four months
	April 1934	A pril 1933		1935
Abaca	1.318.694	837,684	5,465,358	3,460,980 -
Cordage	249,923	94,703	923,500	414,573
Embroideries	306,928	263.066	1.154.080	1,288,660
Copre	1,131,611	1,411,779	4,605,689	4,084,197
Copra cake	91,368	91,977	567,069	501,988
Desiccated coconut	330,010	180,608	1.312.449	799,046
Coconut oil	1.568,183	1.513,690	5,143,749	5,421,309
Sugar	23,119,637	20,049,016		61,968,677
Leaf tobacco	209,074	54,414	961,477	1,519,976
Cigars	699,480	260,160	2,615,205	
Timber nad lumber	255,165	125,167	1.084.569	527.533
All others	888,779	659,885	3,889,888	2,644,333
TOTAL	30,168,872	25,542,349	117,441,357	83,978,281

TOTAL.

Exports.	by	Countries,	Philippine	Islands,	Firts	Four	Months, 19 ))	39-34
		( + sittles	in 1 caoa. 1	11.00 equ	ana co	40.00	" "	

				four months
	A pril 1934	A pril 1933	1934	1993
United States (a)	27.672.434	23,706,176	107.353.876	75,925,399
Japan	734.522	413.459	2.393.116	1.777.631
China	148,493	107.173	638,950	432,723
Great Britain	316,470	188,645	1,509,502	1.008,591
Germany	122,480	85.010	545.583	495.211
France	278.087	435.564	1.159.680	\$38,022
Spain.	190,240	274.484	577.803	2.023.872
Netherlands	161,076	29,816	608,869	176,679
Hongkong	114,127	40.014	438,822	233,360
British East Indies	61,207	18,995	187,566	122.811
Other Countries	379,736	243,013	2,027,590	943,982
_				

Government's General Income, January to April, 1833 and 1984

(Values in Pesos:	P1.00 equals US	\$ \$0.50)	Increase
	1.933	1934	decrease
Internal revenue income	9.363.166.36		+1.334.807.58
Customs income	5.250.608.56	6.072.143.60	+821.535.04
All others (current)	3.245.989.28	3.069.061.60	-176.927.68
All others (extraordinary)	1,211,139.58	883,392.03	
GRAND TOTAL	19,070,903.78	20,722,571.17	+1,651,667.39

19.000.003 78 20.722.571.17  $\pm$ 1.651.607.38 DANKING Desinces were featured in all major items of the Bank report, although these features revenues as yet here need in net working capital of forcing banks which has mained at -71.000.000. Banker report that this continuous deciles was partly due as be attributed to itematic and a second second second second second part track, especially in sugar and occount oil. The Bank report is most, ite in most, lines where the bank report is a second seco TOVE

manene er pessel szenen ene tenenting.	May 26 1934	A pr. 28 1934	May 27 1933
Total resources	240	212	221
Loans discourts and swards fts			
Loans, discounts and overdrafts	. 96	98	102
Investments	51	54	44
Time and demand deposits.	. 135	138	120
Net working capital, foreign banks.	1	-1	10
Average daily debits to individual accounts, four week			
anding		4.2	3.3
ending. Total circulation.		127	118
Totat tireulation	. 127	127	118

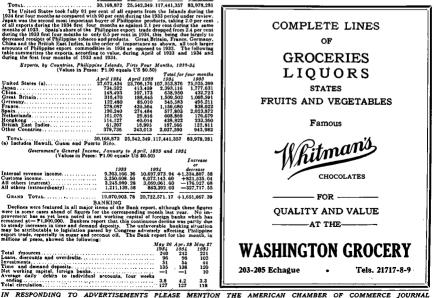
# Senate President Quezon's **Trade Policy**

Tuly, 1934

"During the period from 1921 to 1933, both inclusive, our foreign trade reached the enormous total figure of \$6,087,000,000. Of this total volume of trade, however, P4,163,000,000-constituted our trade with the United States alone; our trade with all the other nations only reached P1.924.000.000. While we actually sold to the United States \$731,000,000-worth of goods more than what we purchased from them, we were paying other nations P262.000.000-more than what we received from them. Had it not been for the favorable balance of our trade with the United States, which was the direct result of the present free trade arrangements with that country, our foreign trade would have registered the enormous loss to us in the amount already stated. As it is, however, our gain in the United States trade not only covered our loss in our trade with other nations, but it has also enabled us to enjoy a total favorable balance in our overseas trade amounting to P469,000.000.

"From these figures it appears clearly that we are now dependent upon the United States for the continued prosperity of our people and our ability to meet the burdens of a progressive government. It should be then our first concern to try to secure: (a) the elimination of the provisions of the McDuffie-Tydings law which imposes a progressive tax on our exports to the United States after the fifth year of the establishment of the government of the commonwealth; (b) the raise to a higher figure of the limitation imposed upon our right to export, free of duty, certain articles and products. and (e) to make this arrangement in our trade relations with America permanent, or last for a great number of years after independence has been granted.

"If, then, it is our desire and our purpose to keep our trade with America, we must do what is necessary for this balance of trade to be less unfavorable to the United States than it is at present. Should we do this, it is not unreasonable to expect that the United States will be just as much interested in keeping her trade with the Philippines even after independence has been granted, as we are interested in keeping our trade with her."



# No Business Can Escape Change

(From "Nation's Business")

A new all-metal filter for viscous and non-viscous fluids can be built of practically any metal (to withstand various corrosive conditions), is said to be easily cleaned, applicable to almost any filtration job....

A new automatic separator for compressed air lines is said to remove all dirt, oil, water; to deliver only clean, dry air. It operates only when air is being used, thus minimizing air waste....

An automatic oil reclaimer has been developed especially for operators of small fleets of cars. Capacity is said to be up to 10 gallons a day; output, 80 to 85 per cent of dirty oil....

New in tires: A tire of new tread design said to be both nonskid and noiseless; a tube which can be run flat without being cut to ribbons; another tube incorporating new puncture sealing principles and light enough for use on smallest cars...

A new "break-in" oil is said to combine characteristics which enable it to produce a perfectly run-in motor, to permit higher speeds during breaking-in periods....

**Controlled** expanding action adjustable to the half-thousandth of an inch is provided in a new device for accurately resizing diameter of piston skirts (to eliminate slap, excessive clearance)....

Instantaneous, concentrated heat flows from the nozzle of a new portable electric unit built like a hand gun. It's offered for garage use in thawing radiators, drying plugs, etc...

Steam heat for your automobile is provided through a new heater which requires only three-fourths of an ounce of water to operate, atilizes a boiler unit mounted in the exhaust pipe...

A new dual-purpose radio operates jeither on household current or automobile battery. It can be placed in front or back seat of the car, disconnects easily for use as a second set in the home...

A frameless bronze fly screen for idouble-hung windows has been ideveloped. Screws at top and bottom secure it, tension is adjusted by devices at the bottom....

Sniffing dogs are said to shun shrubbery protected by a new compound, odor of which is offensive to canine, unnoticeable to human noses. It's supplied in tube form.....

Marksmen are offered a new .22 target cartridge with a sharp shoulder bullet which clips sharp, clean holes in the target.

Duck pins are now being made of hollow cast aluminum. They're fitted with rubber rings on head and body, to deaden noise....

A new self-opening die head replaces the usual large chaser with carriers which take small, high-speed insert chasers. Lower costs, reduced set-up, time, fewer adjustments are claimed.....

THE march of new products to market, unstemmed by depression, is moving at increasing tempo as business improves. A host of new things are making their bow and bid today

Typewriter feeding attachments for use with continuous forms which both insert and remove carbon paper are now offered. They're said to cut carbon-paper costs, speed typing give accurate registration, allow typewriters to be used as billing machines...

Greater filing speed, space, convenience are claimed in a new filing cabinet. Drawers have swing fronts which drop outward as drawers are opened, give ample space for parting contents...

A new, washable paint for fibrous or felted insulating board is

said to require no sizing, to defeat excessive absorption.

Growth of rot-producing bacteria is said to be retarded in a new milk can having a self-venting lid which allows undesirable gases to escape. The lid's offered for use on old cans, also...

A new coupling is said to permit joining of straight, plain pipe without grooving, threading or beveling. High tension strength, effective sealing at pressures up to 4,000 pounds is claimed....

Activated alumina is offered as an industrial absorbent. Inert, available in large sizes, it is said completely to adsorb moisture from gases, liquids, solids...

Knees are saved by a new clamp which allows any long wooden handle to be attached to an ordinary scrub brush....

A two-speed transmission is built into the pedal assembly of a new bicycle. A small lever shifts gear instantly....

Standard tongue-and-groove wood floors are laid without nails or mastic through a new system which laid over the subfloor, metal clips

utilizes metal channels laid over the subfloor, metal clips which grip both tongue and groove...

A veneer dryer which dries the entire veneer content of the peeler log in one continuous strip is now available. It is said to reduce wastage, permit production of veneer sheets of any size...

Now come suspenders which do their duty without benefit of buttons. Clasps adjust to the trousers as one's anatomy dictates....-PAUL HAYWARD.

EDITOR'S NOTE—Material for this page is gathered from the many sources to which NATION'S DUSINESS has access and from the flow of business information into our offices in Washington. Further information on any of these items can be had by writing to NATION'S BUSINESS.



All-year conditioned air is offered by a

new coal unit, said to be 94 per cent effi-

cient. Six paper-wrapped "coal sticks" are

put in a self-feeding magazine akin to a

revolver cylinder, last 24 to 48 hours

# keeping faith...

Inasmuch as the welfare of industry coincides with that of the community, YNCHAUSTI & COMPANY has always given the utmost in service at the minimum price. The obvious popular appreciation of YNCHAUSTI service and YCO quality products has always been an incentive towards maintaining their high standard in our commerce locally and abroad. THE YNCHAUSTI FACTORY LA CARLOTA SUGAR CENTRAL PILAR SUGAR CENTRAL SARA-AJUY SUGAR CENTRAL THE YNCHAUSTI PAINT FACTORY THE YNCHAUSTI STEAMSHIP CO. TANDUAY DISTILLERY

JOIN THE RED CROSS



GENERAL MERCHANTS • IMPORTERS • MANUFACTURERS • EXPORTERS AGENCIES ALL OVER THE WORLD

 ${\it Branches:} \ \ Iloilo-Gubat-Sorsogon-Shanghai-San \ Francisco-New \ York$ 

# Delicious! Société Chocolates

All ages are delighted with these delicious chocolates packed in hermetically sealed tin boxes—to keep dust and moisture away, thus assuring freshness and good keeping quality.

When you buy Société Chocolates you are buying THE best on the market to-day.

## Sole Distributor A. M. NEVES

Largest Candy House in the Philippines 307 Teodora Alonso, Manila, P. I. P. O. Box 1359

ALSO SOLE DISTRIBUTOR FOR MICKEY MOUSE, BUBBLE GUM and other well-known brands of candy. If there is any material that gives its consumer more than his money's worth it is the

# RIZAL PORTLAND CEMENT

The Builders Choice

HIGH QUALITY LOW PRICE Are the Outstanding

Features of the RIZAL Portland CEMENT

MADRIGAL & COMPANY

P. O. Box 254

Tel. 2-19-62

July, 1934

THE AMERICAN CHAMBER OF COMMERCE JOURNAL



SHIPPING REVIEW By H. M. CAVENDER General Agent. The Robert Dollar Co.



As was to be ex-pected, the total ton-nage of shipments from the Philippines for the month of May dropped very considerably, prin-cipally due to the cur-tailment of the movement of sugar. The total amounted to 232.-304 tons as against 320,256 tons for the month of April. To Oriental

Ports. hemp shipments con-tinued in good volume although off from the

previous month. Lumber and log shipments were again heavy, amounting to over five million feet. There was a full cargo of molasses shipped to Hongkong.

Shipped to roogkong. To Pacific Coast Ports, cigar shipments were quite good. Coconut oil, copra and copra meal all dropped off. Lumber was also off, but hemp improved. Centrifugal sugar ship-ments were again heavier than usual, but there was a very decided drop in the movement of refined sugar. Lumber was slow, with other items only fair.

To the Atlantic Coast, coconut oil was again quite good, but copra again slow. Hemp

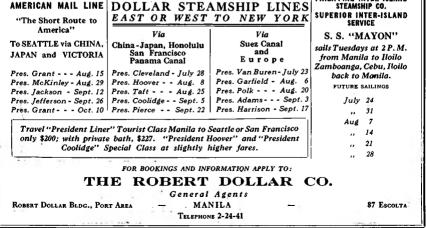
while off from the previous month, moved quite freely. Centrifugal sugar shipments amounted to only 100,000 tons compared with 175,000 tons for the month of April. Rope and de-siccated coconut both improved.

To European Ports, copra shipments were particularly heavy, but copra cake only fair. Hemp was good. Lumber and other items were slow.

From statistics compiled by the Associated Steamship Lines, during the month of May 1934 there were exported from the Philippine Islands the following:

e o o u	, out	copra	a.B.a.11	. 5101	••••	тéщ	Ψ,	cire	101101	• 111 B ·						
				Tons	Mes	c. 50	a1/1	ngs	Tons						Suite	nas
													American			
Coast	Local	Delivery .		37,332	with	21	o:	which	31.543	were	carried	in	American	Bottoma	with	11
Coast	Overla	nd Deliv	ery	1,102	with	13	of	which	742	were	carried	in	American	Bottoms	with	- 6
Coast	Inter (	Coastal S	tinr	2,021	with	12	of	which	1,854	were	carried	in	American	Bottoms	with	1
													American			
					with	18	of	which	218	were	carried	in	American	Bottoms	with	- 2
		exico an														
				6,561	with	6	of	which	00	were	carried	ín	American	Bottoms	with	0

## тне PRESIDENT LINER FLEET WORLD-WIDE SERVICE PHILIPPINE INTER-ISLAND AMERICAN MAIL LINE



TO ADVERTISEMENTS PLEASE MENTION THE AMERICAN CHAMBER OF COMMERCE RESPONDING IOURNAL As will be seen from the following figures, passenger bookings during May declined conthebrain al classes, due to the termination of thebrain al classes, due to the termination of the second second classes and the second class, continued heavy, and Round-the World steamers and other vessels destined for Europe via Suez are still continuing to sailing with capacity lists. This is the first year that the Round-the-World tourist season has maintained such a high level during May.

the hevel during May. The following figures show the number of passengers departing from the Philippine Islands during May, 1934:

	Pirst I	nter- 1	Third
	123	ediate	
China and Japan	. 99	216	185
Honohulu	. 2	3	$^{3}_{2}$
Pacific Coast	. 62	81	2
Europe via America	. 8	10	0
Straits Settlements and Dutch Eas	t		
_ Indies	. 5	11	3
Europe and Mediterranean Port	8		
<ul> <li>beyond Colombo</li></ul>	. 8	57	1
America via Suez	. 0	0	0
Australia	. 2	5	4
Round the World	. 0	0	0
	<u> </u>	<u>`</u>	
TOTAL FOR MAY	. 186	1383	
TOTAL FOR APRIL	488	644	534
			۹. e

## COPRA AND ITS PRODUCTS By Kenneth B. Day and Leo Schnurmacher

There were two very distinct trends in the June copra situation. The first was the dying out of hope for a better American market when congress adjourned without doing anything about the excise tax, which is now dismitely in force until next year as least. The second was a revival of interest in the European copra market made possible through charters at reduced rates, which eventually forced the Conference freight rate on copra to Europe down by 6-12 Shillings to North Continental ports and 9 Shillings to Mediterranean ports. Ordinarily yarvals are expected to increase in Juan. This you and a fir as Mediterranean character was corned, although presumably a good deal more copra was exported Lineaths from outports than in previous years. The end of the moyth showed a very unsktofactory condition with varving prices in the Islands, and both buyers and sellers uncertain as to what the future might hold for them and consequently acting with unusual caution and upon individual appraisals of the future.

Corna: Compared with 1953, 1934 June arrivals in Manila were less than half. In Cebu a decline of 20% was noted, which is about normal, considering that last year was the heaviest on record. The weather was favorable for coura production, but with the low prices prevailing, producers are in many cases lowing interest in coura and set turning the fat without market is largely controlled by oil mills and therefore, is dependent on American oil prices. With the oil market so weak, mills could not afford to pay over P3.60 per hundred kilos Resecuda, with the price around P3.50 at the ead of the month. Buying interest was practically at a standstill. Cebu is largely an export tarket and is, therefore, more sensitive, which eabove those of Manila throughout the month. Starting at P3.60 for P8.70. In addition to this, Cebu pays a substantial premium for sundried copra ranging from 15 to 25 centavos per hundred, and this premium is a raal inducement today. Uver little cor wavee prices declined from LiT-12 cents to L10 cents ranging anywhere from .60,10 to 27.10—de-

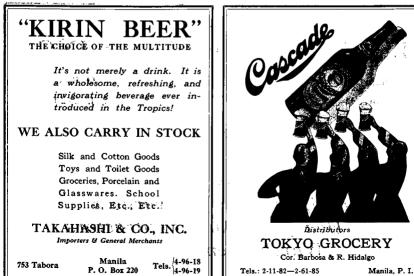
ing statistics apply: Arrivals—Manila, 288,340 bags.	204,732	bags	and	Cebu

Shipments— Pacific Coast. Atlantic Coast. Europe	1,270
China and Japan	2,274
Stocks on Hand in Manila-	20,041

	43,573
End of Month In addition to the above very fair sto	36,725
copra were held in Cebu and other pro	

ports. Cocoxvtr Oil: There was very little buying interest for coconut oil in the United States throughout the month. During the second half a certain amount of oil was moved at 2-1/4 cents c. 1. New York, with selflers interested in any tenders at this price for almost any position. By the month, this plasting 5-18 cents forward shipments. The Pacific Coast market was extremely dull with practically nothing doing. Local prices declined to as low as 7-3/4 cents ex-factory. Statistics for the month follow:

Shipments— Pacific Coast. Atlantic Coast. Europe. China.	Tons 1,524 4,274 661 95
Total Stocks on Hand in Manila and Cebu—	6,554
Stocks on Hand in Mannat and Ceou-	Tons
Beginning of Month	15.902
End of Month	19,601
COIRA CAKE: Copra cake continued	o im-
prove, but very gradually. Sellers had	very
little to dispose and would not offer fo	
nositions because of uncertainty of open	ation.



IN RESPONDING TO ADVERTISEMENTS PLEASE MENTION THE AMERICAN CHAMBER OF COMMERCE YOURNAL

Buyers were consequently more interested, and Buyers were consequently more interested, and the Hamburg price went us to G 318.50, with local sales made up to  $\mathcal{P}19.00$  f.o.b. steamer Manila. Some little business was done in meal to the United States at prices ranging from G315.00 to G315.50 c.i.f. The following sta-tistics cover these products:

Shipments— Pacific Coast Atlantic Coast Europe China	Tons 2,586 182 5,741 51
Total	8,560
Stocks on Hand in Manila and Cebu-	-

Beginning of Month	
End of Month	9.473

DESICCATED COCONUT: Desiccated demand slowed up a trifle in June, buyers being well stocked for the moment. Prices ruled a shade lower. Mills in the Islands were running at fair Blocker. Mills in the Islands were running at fair capacity and were building up stocks sgainst a seasonal demand later in the year. Shipments for the month of June exceeded those of May by

for the month of June exceeded those of May by around 400 tons-totaling 4,441 tons. GENERAL: Copra and oil were in a bad way at the end of June. Except for the European flurry, both buying and selling were dispirited and producers were commencing to resign them-selves to unsatisfactory prices for the balance selves to unsatisfactory prices for the balance of the year. There were a few optimists who were looking for higher prices, but without any very tangible reason therefore. Oil mills were running at reduced capacity or were actually shut down, and it is reported that two or three mills may keep their doors closed for some months to come, unless conditions improve. Europe has been buying copra so heavily that it is felt she will not be able very long to continue to absorb all offers, and while the freight reduc-tion has heled, most of this reduction has been appropriated by buyers. There is some reason to believe considerable copra has been sold short for August shipment which may help sustain

the local market, but apart from that, it is to be the local market, but apart from that, it is to be expected that copra will continue easy with arrivals lighter than anticipated and that oil demand will be sporadic and at bargain prices, with copra selling gradually and at approximately today's levels. The last quarter of the year may show a change in this position. We sincerely hope so.

THE RICE INDUSTRY BY PERCY A. HILL of Muñoz, Nueva Ecija Director, Rice Producer's Association



Prices are little chang-Prices are little chang-ed since last month. Pa-lay ranges from **P1.80** to **P1.95** per cavan of 44 kilos according to class. Luxury grades of rice are from **P4.45** to **P4.85**, macans from **P4.05** to **P4.25** per sack of 57 kilos. The maximal is cuit but market is quiet but steady, demand fair for the time being. Arrivals are ample to fill all commitments, owing to release of storage quedans at shipping points.

Planting of the new crop is under way in central Luzon, but retarded by drought except in irrigated districts. Seasonal rains may be depended on in time for extensive planting. They will arrive with a settled state of the monsoon. Requests from the United States as to supply and prices indicate a possible market there. This may be for transhipment to Cuba and Parto Rico, rice consuming markets linked there. This may be for transhipment to Cuba and Porto Rico, rice consuming markets linked with the United States. In this connection it might be mentioned that the domestic market has naturally paid little attention to grading for export. Samples sent are based less on quality than on broken grains as obtained in most export markets. Quality grading doesn't exist here except for limited trade in luxury rice. Any permanent export trade will be governed by exchange, at present unsettled.

As regards rice in general, there is no such impasse in the trade as there is in wheat, for example. This is because of the large oriental market which takes up surplus if exchange nermite

Mr. Hill appends a note to his report, saying he is handling the proofs of two volumes of short stories he has written. Journal readers are generally familiar with his series published by the Philippine Education Company in a volume called Old Manita. A number of the stories in that volume originally appeared in the Journal. The book continues to be the most popular one about the Philippines on the market.—Ed.

## TOBACCO REVIEW By P. A. MEYER Alhambra Cigar and Cigarette Mfg. Co.



RAW LEAF: The farmers in Cagavan and Isabela are still engaged in the curing their tobacco. of Owing to large supplies held by Manila dealers and manufacturers, no general buying activity in the producing regions may be expected until the farmers have duly conditioned their to-

# LUZON BROKERAGE CO., INC.

**Derham Building** 

Port Area

P. O. Box 591 Tel. 2-24-21

# Licensed Customs Brokers Foreign Freight Forwarders Heavy Trucking Contractors Warehousemen

bacco of the 1934 crop. Export has been the lowest since June 1933. Corresponding figures are as follows:

	Rawleaf, Stripped
	Tobacco and Scraps
	Kilos
Australia	388
China	2.813
Hongkong	
Java	550
North Africa	
North Atlantic (Europe)	42,162
Straits Settlements	476
United States	31,102
	167,951
May	261,174
April	

April. 1033,002 Croans: The increase in shipments to the United States is temporary only, replacing a considerable quantity shipped during the latter part of April and during May and held up at Pacific Coast ports due to the longshorement's atrike there. Comparative figures for shipments to the United States are:

го гше	Cintea	Scates	
June			19.538.011
May			15,970,001
may			10,970,001
April			19,668 451

## JUNE SUGAR REVIEW By GEO. H. FAIRCHILD



New Yonk Marker: The allotment of quotas for the non-continental areas at the close of the previous month has lent a stabilizing effect to the sugar market, and quotante and the state of the sugar market, and quotanderwent but slight fluctuations closing at the end of the first week of the month under review I to 2 points up, while prices for dutyfree sugar both for

free sugars both for Puerto Ricos and Philippines afloat advanced from 2.73 cents to 2.80 cents.

From 2.13 cents to 2.50 cents. The improvement in the market continued in the second week and quotations on the Exchange showed an advance of 8 to 10 points at the close of the week. Transactions in Philippine sugar were insignificant owing to the uncertainty as



to the disposal of excess sugar over the Philippine quota arriving in the United States and proces therefor remained unchanged at 2.30 cents. Puerto Rican holders enjoyed an advantageous position in the market since the quota for Puerto Ricos was far from being filled and actual sugar prices as high as 3.05 cents were obtained from moderate sales present shipment made to refleres during the latter part of the second week.

During the second week of the month under review, it was reported that the compensatory tax of six centavos per sack of all Philippine sugar coming to United States had been revoked by the Secretary of Agriculture, which report, however, was not confirmed until a week afterward.

The advance in the New York market was maintained during the third week and gains of two points on the Exchange quotations were recorded at the close of the week, while prices for actual sugar developed an upward trend. Prompt shipment Cuban sugar was sold on the 22nd at 1.68 cents as compared with 1.50 cents and 1.45 cents as compared with 1.50 cents and 1.45 cents on the 8th while business in Fuerto Ricos was effected at 3.10 cents although this later declined owing to buyers retiring from the market. Only an insignificant amount of Philippine sugar was traded in and second-hand parcels afloat and ex-store were sold at 3.10 cents and 3.12 cents. On the 23rd, the announcements was much that humpine quad United States customs officers were instructed that all shipments of Philippine sugar arriving during the balance of the year were to be kept in customs custody, for release not earlier than January 1, 1935.

On the 28th the price of refined sugar was advanced to 4.75 cents per Ib. from 4.10 cents a pound, the price which ruled since May 23rd. The advance in refined price was attributed principally to the imposition of the processing ital, quotations on the Exchange ralled at the close after suffering a slight decline at the beginning of the fourth week. Prices for actual sugar remained practically unchanged, and large sales ofteness in the latter part of the week at 3.15 cents, while present shipments for Cubas were made at 1.68 cents and a subsequent transaction in Cubas was made to refiners for delivery during the second ball of August at 1.72 cents.

Futures: Quotations for future deliveries on the Exchange fluctuated during June as follows:

	High	Low	Latest
July	1.67	1.53	1.66
September	1.73	1.58	1.71
December	1.81	1.67	1.80
January	1.83	1.69	1.81
March.	1.89	1.73	1.86
May	1.94	1.77	1.91

Stocks: Stocks in the United Kingdom, United States, Cuba, Java and European statistical countries as reported on June 20 were 8,045,000 tons as compared with 8,048,000 tons at the same time in 1933 and 8,184,000 tons in 1932.

Philippine Sales: Sales and resales of Philippine sugar were reported in New York during the month as follows:

		Cents per	Pound
	Long tons	From	Te
Sales	11,500		2.78
Resales	19,500	2.73	3,12

Locat. MAREF: The local market for centrifugal sugar remained practically lifeless throughout the month except for insignificant transactions during the second week of the month for local refining on the basis of 74.50 to 74.60 per joul, and speculative buyers were reported to have made purchases on the basis of 74.50 per picel during the last week of the month.

picul during the last week of the month. During the laster part of the month. During the laster part of the month of the sagar allocation formula for the Philippine quota under the Jones-Costigan Act, allotting the 1935 and subsequent years quota on the Planters during the calendar years 1931, 1932 and 1933. The 1934 quota was not allotted allowing all producers to market their entire subsequences of the set of the set of the set of the set and 1935. The 1934 quota was not allotted allowing all producers to market their entire 1935-34 cop in 1934 and 1935. The excess over,

the 1934 quota coming from 1933-34 crop will be the 1934 quota coming from 1935-34 crop will be absorbed by the industry as a whole and will be charged against the 1935 quota. It has been estimated by the Philippine Sugar Association that after allowing 100,000 long tons for local consumption, the surplus from the 1933-34 crop to be deducted from 1935 quota would amount to approximately 361,000 long tons, reducing the 1935 allotment to 545,000 long tons to make up

1935 another to 355,067 rong tons to make up for the full quota of 906,316 long tons to be prorated among the producers in 1935. Philippine Exports: The sugar exports for the month of June as reported to us by private sources, amounted to 22,538 long tons of centrifugals and 511 long tons of refined or a total of 23,049 long tons. The aggregate exports for the 23,049 long tons. The aggregate exports for the first eight months of the current erop year begin-ning on November, 1933, and ending on June 30, 1934, follows:

Centrifugals.			Long Tons 1,047,741
Refined.	·	•••	. 57,217
Torat			1.104.958

LUMBER REVIEW By ARTHUR F. FISCHER Director of Forestry



Philippine lumber and timber exports during March and April registered an increase of % as compared with the corresponding period of 1933 This was largely due to increased shipments to the United States, Great Britain and British Africa, par-ticularly to the first-named country. Important. markets that showed decreased de-

mands during the months under review as com-Japan and China, although the decline in the former was only slight—on the whole the usual former was only slight—on the whole the usual active demand in Japan was maintained during March and April. It has been reported that extensive building operations have been going on in Shanghai, Canton and Hongkong. If this is true, evidently the Philippines as a good source for the raw material, namely, lumber that is naturally needed in such activities has been overlooked. For in fact, during March and April there were only 146,200 board fect of lumber exported to China as compared with 1625,192 board fect for the same months in of lumber exported to China as compared with 1,025,192 board feet for the same months in 1933, or a decrease of 90%. That this country is a logical outlet for Philippine works, among other Philippine products, can hardly be gain-said. Thus it would seem that local lumber producers should take a kerny interest in finding out the demands of his market with the view, of course, to meeting them. The acceleration of lumber shipments to the

United States during the months under review was principally due to the anticipated curtailwas principally due to the anticipated curtain-ment of Philippine lumber and timber imports into that country under the National Industrial Recovery Act. The Philippines was allotted a quota of 14,075,000 board\_ieet for six months, a quota of 14,073,000 board reet for six months, beginning last June 1. This allotment was divided among individual mill applicants on the basis of 00% mill capacity and 40% average yearly shipment to the United States. In this yearly shipment to the United States. In this connection, the above quota is about 16 million feet less than the total shipments to the United States in 1929. However, it is subject to re-yision from time to time and it seems that on this score there should be little or no ground this score there should be little or no ground for compluint, especially when consideration is taken of the fact that the monthly lumber and timber shipments to the United States so far this year averaged only 1,700,000 board feet in round figures. Thus, there is even the possibility of our producers not being able to fill the quota, in which event a reduction of the same by the lumber code authorities may be exceeded. e expected. Mill production aggregated 30,175,738 board be

(Please turn to next page col. 3)

#### OF INDIA, AUSTRALIA CHARTERED BANK

### MANILA BRANCH ESTABLISHED 1872

SUB-BRANCHES, AT CEBU, ILOILO AND ZAMBOANGA

Every description of banking business transacted. Branches in every important town throughout India, China, Japan, Java, Straits Settlements, Federated Malay States. French Indo-China, Siam, and Borneo; also in New York.

Head Office: 38 Bishopsgate, London, E. C.

C. E. STEWART, Manager, Manile,



## FOR THESE GOOD REASONS .... **GO EMPRESS**

Reason 1 ... Record size. Reason 2...Record speed. Reason 3 ... Luxury of Pacific and Atlantic standards. More Reasons ... ? Ask anyone who's made an "Empress" crossing! Fortnightly sailings from

## ORIENT TO VICTORIA AND VANCOUVER

Choice of 2 Routes ... Direct Express: Empress of Asia and Empress of Russia make trans-Pacific crossing from Yokohama in 9 days. Via Honolulu; Empress of Japan (largest, fastest liner on Pacific) and Empress of Canada add but three days to the journey ..... First and Tourist Class. Also, Third Class.

**BAILWAY SERVICE** ACROSS CANADA

The trip from Pacific Coast (Vancouver) to Atlantic Coast (Montreal or Ouebec) is made in four days in the luxurious trains of the Canadian Pacific Railway.

> ONLY 3 TO 4 DAYS OCEAN TO EUROPE

Via St. Lawrence Seaway/ Sail from Montreal or Quebec and enjoy 2 days on the smooth St. Lawrence. Then, only 3 to 4 days more to British and Continental ports.

Regular sailings: Empress of Britain, size-speed-SPACE marvel. Famous, "Duchess" liners for smart economy. Popular "Mont-ships" for solid comfort, low cost. Attractive, low-priced Tourist and Third Class on all ships.



IN RESPONDING TO ADVERTISEMENTS PLEASE MENTION THE AMERICAN CHAMBER OF COMMERCE JOURNAL

TRADEMARKS REGISTERED During the month of May, 1984

Reg. No. 11745. Trade-name consisting of the letter "Y" with a design, for the business of transporting passengers and cargo; registered on May 22, 1934, by Teodoro R. Yangco, of Manila, P. I.

Reg. No. 11746. Trademark consisting of the word GONG with a design, for cotton threads and yarns of all descriptions, registered on May 26, 1934, by R. F. & J. Alexander & Company, Limited, of Crofthead Works, Neilston, Scotland.

Reg. No. 11747. Trademark consisting of the words CAPITAN JUAN with a design, for cigarettes, registered on May 26, 1934, by Alhambra Cigar & Cigarette Mfg. Co., of Manila, P. I.

Reg. No. 11748. Trademark consisting of

the words. COTTON GLACE POUR MA-CHINE with a design, for thread, of all kinds, registered on May 26, 1934, by Societe Anonyme Filature & Filteries Reunies, Alost, Belgium, of Alost, Belgium.

Reg. No. 11749. Trademark consisting of the designation G M, for transportation elements of all kinds; motor driven vehicles, automobiles and trueks of all kinds, etc., registered on May 26, 1934, by General Motors Corporation,

of all kinds; motor driven venices, automouses, and trucks of all kinds; etc., registered on May 26, 1934, by General Motors Corporation, of Detroit, Michigan, U. S. A. Reg. No. 11750. Trademark consisting of the designation G M, for internal combustion engines and repair and replacement parts thereof, etc., registered on May 20, 1934, by General Motors Corporation, of Detroit, Michigan, U. S. A.

Moors Corporation, T. Reg. No. 11751. Trademark consisting of the words RING-PREE, for petroleum products, such as gasoline, kerosene, lubricating oils and lubricating greases, registered on May 26, 1934, by Macmillan Petroleum Corporation, of Los Angeles, California, U. S. A.

# Most Interesting transportation news of the year AIR CONDITIONED CAR

now added to the equipment of the

## MANILA RAILROAD COMPANY

In service with Baguio-Ilocos Express, leaving Manila 6:55 A. M. and San Fernando, Union, 2:50 P. M.

## What is an AIR-CONDITIONED CAR?

It is an equipment specially built and fitted with the latest known device insuring Comfortable Temperature, Clean, Healthful Air, and also Quiet and Restful Travel.

This important innovation, now available for first class passengers on the Baguio-Ilocos Express, affords at all times inside the car air conditions as ideal as modern science can provide.

Remember air-conditioned car is a haven of cool, luxurious comfort from the unbearable beat and humidity outside during summer.

The installation of this air conditioning system keeps the car stocked with delightful, filtered air and excludes all outside dust, heat and discomfort. Also eliminates the necessity for open windows, ventilators or doors, thus reducing outside noises and rendering the inside of the car quiet and restful.

Quietness and cleanliness are two other notable advantages of the AIR-CONDITIONED CAR.

Seats in AIR-CONDITIONED CAR are limited and Reservations must'be made in advance.



feet for the two months under review as compared with only 25,264,377 board test for the corresponding period in 1933, or an increase of about 30%. Despite this large increase, however, total lumber deliveries was only about 1% below the production.

The following statements show the lumber and timber exports, by countries, and the mill production and lumber inventories for the months of March and April, 1934, as compared with the corresponding months of the previous year.

Lumber and Timber Exports for the months of March and April

	1934				
Destination	Board Feet	Customs- Declared Value			
Japan	*8,323,968	<b>P</b> 162,490			
United States	2,833,168	216,141			
Great Britain	990,464	87,132			
British Africa Netherlands	596,568	36,568			
China	240,832 146,280	3,340 10,559			
Portuguese Africa	135,680	8,670			
New Zealand	49,608	7,434			
Denmark	44,944	4,740			
Norway	17,384	2,048			
Australia	12,720	664			
Japanese China	·				
Ireland	-	_			
Hongkong	-	10			
Spain		_			
Guam	. –	-			
TOTAL	13,391,616	₹539,796			
101AL	10,091,010				
Destination	Board Feet	Customs- Declared Value			
Tonen	8,870,504	₹149,310			
Japan United States	891,248	50,557			
Great Britain	563,920	44,301			
British Africa	256,520	17,815			
Netherlands		<u> </u>			
China	1,625,192	81,706			
Portuguese Africa	-	·			
New Zealand	25,864	1,798			
Denmark	-	<u> -</u>			
Norway					
Australia	3,816 19,928	241 827			
Japanese China	13,568	946			
Ireland	3,392	396			
Spain	0,004	40			
Guam	-	17			
Тотаь	10.072.050	₹347,954			
NOTE:-*This represe		solid log			
scale, that is, 424 board	feet to a cubic	meter.			
	Lumber Deliv	eries from			
Month	Mills	3			
	1934	1933			
March and April	29,669,219 2	7,161,235			
Month _	Lumber Inv	rentory :			
March and April	1934 25,530,287 2	1933 1,953,354			
Month	Mill Produ	ction			
_	1934	1933			
March and April		3,264,377			
NOTE:-Board feet sho					
CHAMBER OF CON	MERCE JO	URNAL			

IN RESPONDING TO ADVERTISEMENTS PLEASE MENTION THE AMERICAN CHAMBER OF COMMERCE JOURNA



IN RESPONDING TO ADVERTISEMENTS PLEASE MENTION THE AMERICAN CHAMBER OF COMMERCE JOURNAL

169.193

3 369

78,625

12.065

302.400

(139)

(29.021)

(43.896)

0.070

(7,220) (8,180)

Increase or

Decrease

Cars Tonnage

(151) + 48 (906) 72 (973)

(60) ផ្លូវរា

(8) (4) (24) (685)

(2 780)

(372) (666) (617) (469) (656)

(2.780) (43.896



ARGENTINE REPUBLIC.-J. F. Fernandez, Consul, 109 Juan Luna, Phone 2-20-32.

- BELGIUM .- M. Verlinden, Consul, 50 Escolta, Phone
- BOLIVIA.-Joaquin M. Elizalde, Ynchausti Bldg., Muelle de la Industria, Tel. 2-27-92. CHILI.-Lorenzo Correa, Consul, 212 Marques de Comillas, Paco, Phone 2-25-81.
- CHINA .-- K. L. Kwong, Consul-General, China Bank Building, Phone 4-00-23. Yen Wan-li, Senior Vice-Buildi
- COSTA RICA.-Vicente T. Fernandez, Consul, S. O. de Fernandez Bidg., Room 302, Phone 2-67-16.
- CZECHOSLOVAKIA.-Leo Schurmacher, Consul, 61 Juan Luna, Phone 2-26-24. DENMARK.-G. P. Datema, Consul, Muelle de Bi-nondo 112-113, Phone 4-97-14.
- FRANCE RANCE.-Gaston Willoquet, Consul, Luis Perez Samanillo Bidg., Room 329, Escolta, Phone 2-39-40.
- GERMANY.-Dr. J. Schulze, Consul; F. Fischer, Chan-cellor, 3rd floor, Insular Life Bidg., Plaza Cervantes, Phone 2-26-59.
- Phone 2-20-30. GRAT BRITAIN.-MANILA: Thumas Harrington, H. B. M. Consul-General; L. H. Foulds, H. B. M. Vice-Consul (on leave); H. H. Thomas, Acting Vice-Consul (Mr. Harrington is Dean of the Consular Corps), 405 Fernandes Bilg., Phone 2-15-88.
  - CEBU
  - G. Walford, Acting Vice-Consul,
  - ILOILO A. T. Kay, Acting Vice-Consul.
  - ZAMBOANGA
  - J. D. McLaren, Acting Vice-Consul. DAVAO
  - W. C. Naismith, Acting Vice-Consul. LEGASPI
  - A. K. Macleod, Acting Vice-Consul.
- ITALY .- R. P. Staurenghi, Acting Consul, Heacock Bldg., 702, Phone 2-16-80.
- DKG, 102, ruoge 2-10-80.
  JAPAN.—Atsuehi Kimura, Consul-General; T. Kasa-hara. Vice-Consul. De los Reyes Bldg., Plaza Cer-vantes, Phone 2-35-57, Davao, Toyoji Kaneko, Acting Consul.
- LATVIA.—Leopoldo R. Aguinaldo, Honorary Vice-Consul, Aguinaldo Bldg., J. Luna. Phone 4-98-85. LIBERIA.-R. Summers, Consul, 798 Sta. Mess. Phone 6-70-34.
- MEXICO.-Trinidad E. Lacayo, Consul, (absent) Eugenio G. Lacayo, Acting Consul, S. O. de Fer-nandez Bldg., 51 Escolta, Room 302.
- NETHERLANDS.-G. P. Datema, Consul, Muelle de Binondo 112-8. Phone 4-97-44. T. Bremer, Vice-Consul. CEBU
  - G. W. Sinclair, Acting Vice-Consul.

ILOILO

A. T. Kay, Acting Vice-Consul,

- NICARAGUA, Trinidad E. Lacayo, Consul-General (absent). Vicente I., Legarda, Vice-Consul, Acting Consul-General. 1564 Azcarraga, corner T. Alonso No. 731, Sta. Cruz, Manila. P. O. Box 1328.
- NORWAY, --A. W. Robertson, Acting Consul, 1000 Cordeleria. Phone 6-75-87. PANAMA.--E. Ross, Consul, 217 Perez Samanito Bldg. Phone 5-65-25.
- PARAGUAY .-- J. J. Russell, Esq., Consul, No. 8, Muelle del Banco Nacional.
- PERU.—Antonio Melian y Pavia (Count de Pera-camps), Honarary Consul, 810 Dewey Boulevard, Phone 5-69-16,
- PORTUGAL.-J. W. Ferrier, Consul, 701 Insular Life Building. Phone 2-23-67.
- RUSSIA .- (See France.)
- SIAM, -E. A. Perkins, Consul, 511-521 Heacoek Bldg., Escolta, P. O. Box 760. Phone 2-24-04.
- SPAIN.—Manila—Don Miguel Espinosa Bosch, Consul General, Andrés Rodriguez Ramon, Vice-Consul, Consulado General de España, Calle San Luis, Tcl. 5-67-63.
- 5-67-63. Italia-Jasé M. Requera, Consul, Cebu-Genaro Membiela, Arting Vice-Consul, Leganpi-Jacquin Zulonga, Consulur Agent. Laguna-Luis Soler de Cornelin, Acting Consular Agent.
- Jaguna-Luis Jour de Colano, Consular Agent. Zamboanga-Marcelino Lozano, Consular Agent. Guam-Angel Vivas, Consular Agent. Tuguegarao-José Ma. Hornandez, Acting Consular Ť.
- SWEDEN .- A. G. Henderson, Chaco Building
- SWITZERLAND. A. Sidler, Consul, 627 Rizal Avenue, Physe 2-18-41. TURKEY .--- Consul for Spain in charge.
- UNITED STATES OF AMERICA.-Henry B. Day, Vice-Consul, 410 Heacock Bldg., Escolta. Tel. 2-33-20. VENEZUELA.-Albert P. Delfino, Consul, 50 Escolta, Tel. 2-18-89.
- IN RESPONDING TO ADVERTISEMENTS PLEASE MENTION THE AMERICAN CHAMBER OF COMMERCE JOURNAL

#### PRINCIPAL EXPORTS

Commodities	April, 1934			April, 1933		1	Monthly average for 12 months previous to April, 1934		
	Quantity	Value	%	Quantity	Value	%	Quantity	Value	%
Sugar Mampun Mampun Copra Copra Magury Hato Magury Hato Magury Hato Copra Hato Magury Hato Copra Hato Magury Hato Hato Magury Hato Hat	206,698,943 13,053,442 16,622,252 23,232,877 21,730,053 1,081,576 879,439 1,921,813 65,897 6,194 4,846,881 784,688 74,688 212,500	P23,119,657 1,318,694 1,566,183 1,131,611 699,480 306,928 64,315 209,074 330,010 115,773 192,539 91,368 249,923 6,100 47,677 12,348 705,192	77.1 4.4 5.2 3.8 2.3 1.0 0.2 0.7 1.1 0.6 0.3 0.8 0.1 2.0	$\begin{array}{c} 173,671,193\\11,038,929\\12,382,103\\23,199,004\\7,946,906\\323,335\\255,712\\987,316\\71,329\\2,234\\3,937,147\\331,338\\26,272\\51,922\\735,726\\\end{array}$	P20,050,096 839,684 1,513,690 1,411,779 260,160 30,225 16,272 34,414 180,808 84,339 56,665 90,897 94,703 30,225 32,197 42,626 853,569	78.22 3.9 5.5 0.9 0.1 0.2 0.7 0.2 0.4 0.4 0.1 0.2 3.3	$\begin{array}{c} 101,251,903\\ 13,811,085\\ 30,268,536\\ 19,018,024\\ 723,338\\ 1,303,454\\ 1,692,139\\ 92,825\\ 6,382\\ 992,825\\ 6,382\\ 9946,284\\ 572,354\\ 18,437\\ 14,786\\ 412,264\\ \end{array}$	P12,514,158           1.330,240           1.562,337           1.670,400           609,459           260,810           45,785           200,795           314,163           152,233           173,368           181,261           180,697           37,206           36,063           24,803           24,803           24,803	62.6 6.6 7.8 8.4 0.2 1.3 0.9 9 0.9 0.9 0.2 0.2 0.2 0.5
Total Domestic Products. United States Products. Foreign Countries Froducts.		₱30.035.326 126,019 7,527	99.6 0.4	_	\$25,451,483 83,461 7,405	99.7 0.3		₱19,888,087 101,862 41,606	99.3 0.5 0.2
Grand Total		P30,168,872	100.0		P25,543,349	100.0		P20.031.555	100.0

Nors:-All	quantities	are in	kilos	except	where	otherwise	indicated.
-----------	------------	--------	-------	--------	-------	-----------	------------

	PRINCIP	AL IN					
Articles April, 19			April, 1933	Monthly average for 12 months previous to April, 1934			
-	Value	%	Value	%	Value	%	
Cotton Clothe	P 2,402,857	14.9	P 2,660,558	20.6	P 1,764,290	12.7	
Other Cotton Goods Iron and Steel, Except	1,271,373	7.8	1,123,882	8.7	999,475	7.2	
	1 221 476	0.1	002 004				
Rice	1,331,476 69,539 363,733	8.1 0.4	923,304 56,421	6.8 0.5	1.240.653 102,340	8.9 0.9	
Wheat Flour	363,733	2.2	399,070	3.1	436,584	3.2	
Machinery and Parts of	592,107 407,929 713,999	3.6	420.513	3.4	567.022	4.1	
Dairy Products	407,929	2.4	438,011 230,702	3.5	463,217 389,795	3.4	
Silk Goods	666,803	4.0	230,702	1.9	389,795	2.8	
Automobiles	545.811	3.3	456,803 540,796 441,268 190,981 33,763	3.6	419,008 430,822	3.1	
Automobiles. Vegetable Fiber Goods	545,811 279,460	1.6	441.268	4.2	381 422	2.8	
Vegetable Fiber Goods Meat Products Illuminating Oil Grude Oil Crude Oil Chemicals, Dyes, Drugs, Etc. Fertilizers	155.087	0.9	190,981	1.6	381,422 254,748	1.9	
Illuminating Oil	271,665	1.6.	33,763	0.4	172,599 203,221	1.3	
Crude Oil	327.474 244.292	1.9	221,056 187,376	1.8	203,221	1.5	
Cosl	328,516	1.4	28,375	1.5	179.451 187,390	1.3	
Chemicals, Dyes, Drugs,	526,010	1.9	20,313	0.3	187,390	1.4	
Etc	351.029	2.1	265,584	2.1	364 370	2.7	
	258.811	1.5	182,199	1.4	364,379 342,383	2.5	
Vegetables	258,811 309,708	1.8	307,422	1.4	265,516	2.0	
Paper Goods, Except Books. Tobacco Manufactu-							
Tebacco Manufactua	472,343	2.8	257,098	2.0	333,389	2.3	
Tes	668,665	4.1	173,329	1.3	365,504	2.7	
Electrical Machinery	380,175	2.3	367,116	2.8	337.037	2.4	
Books and Other Printed			,		001,001		
Cars and Carriages	397,694	2.4	54,921	0.4	147,661	1.0	
Cars and Carriages	74.031	0.4	93,715	0.7	94,342 172,932	0.7	
Automobile Tires Fruite and Nuts	254,519 126,463	1.4	150,273 269,777	1.1	172,932	1.2	
Woolen Goods.	82,862	0.4	24,798	2.1 0.2	217,742 508,426	3.5	
Woolen Goods Leather Goods Shoes and Other Foot-	204,931	1.2	186,754	1.4	150,997	1.0	
Shoes and Other Foot-							
	45,415	0.2	168,407	1.3	112,684	0.8	
Coffee. Breadstuff, Except Wheat	75,928	0.4	81,106	Q.G	103,136	0.7	
Flour.	87.803	0.5	90,108	0.7	121.739	0.8	
Eggs In netural Form	32,422	ŏ.ĭ	85,854	ð.6	58,495	0.4	
Perfumery and Other Toilet Goods Lubricating Oil Cacao Manufactures, EI-							
Toilet Goods	94,737	0.5	57,052	0.4	134.016	0.9	
Lubricating Oil	111,776	0.6	127,048	1.0	124,182	0.9	
cent Candy	75,846	0.4	66,459	0.5	56,664	0.4	
Glass and Glassware	133,498	ŏ. 8	109,723	0.8	127,947	0.9	
Glass and Glassware Paints, Pigments, Var- nish, Etc.							
nish. Etc.	122.577	0.8	70,089	0.6	112.030	0.8	
Earthern Stones and	72,279	0.4	61,720	0.5	92,134	0.7	
	93,081	0.6	96,787	0.7	119,586	0.8	
Chinaware Automobile Accessories.	133.624	0.8	96,795	0.7	119,191	0.8	
Diamond and Other Pre- cious Stones Unset Wood, Reed, Bamboo, and Rattan							
_cious Stones Unset	54,422	0.3	10,631	0.1	23,421	0.2	
Wood, Reed, Bamboo,	68,742	0.4	44,208	0.3	72.829	0.5	
and Kauan	90,524	0.6	49,200	0.4	73,400	0.5	
India Rubber Goods Soaps	30,539	0.2	59,354 18,938	0.1	73,400 67,203	0.5	
	70,358	0.4	15,667	ð í	40,125	0.3	
Cattle			1,200 42,372		84		
Explosives	88.419	0.5	42,372 10,243	0.3	70,563 3,905	0.5	
Sugar and Malanas	2,710 19,559	0.1	12,285	0.1	19,656	0.1	
Cattle Explosives. Cement. Sugar and Molasses Motion Picture Films	66.912	0.4	32,981	0.3	30,922	0.2	
Other imports	1,540.681	9.6	858,928	Ğ.Ğ	579,859	4.1	
-		100.0		100.0		100.0	
Total	r10,180,094	100.0	P12,895,020	100.0	r 13,770,116	100.0	

TRADE WITH THE UNITED STATES AND FOREIGN COUNTRIES.	

Ports	April. 1934 April,		April, 193	Monthly average for 1933 12 months previou 7 to April, 1934		
	Value	%	Value	%	Value	%
Manila	<b>7</b> 32,173,271	69.4	P22,261,163	57.6	720,642.093	61.5
Iloilo	9,099,608	19.4	11,750,530	30.8	7,713,732	22.3
Cebu	3,570,081	7.8	3,191,865	8.5	3,877,253	11.6
Zamboanga	152,546	0.3	132,740	0.3	221,929	0.6
Jolo	16,115		26,322		23,069	0.1
Davao	833.651	1.8	542.957	1.4	779,430	2.3
Legaspi	503,694	1.1	531,792	1.4	533,555	1.6

Total..... P46,345.966 100.0 P38,437,369 100.0 P33,791,061 100.0

	0.000					
	U	MPOR	тs			
Nationality of Vessels	April, 1934		April, 1933		Monthly average for 12 months previous to April, 1934	
	Value	%	Value	%	Value	%
American Bertian. Japanesa. Dutch Oternan. Norwegian Philippines Spanin. Chimes Daninh. Portuguese Paninh. Portuguese Pananan. Italian. Belgian.	P 5,013,382 5,212,813 2,352,893 505,966 684,601 1,138,464 2,179 118,994 413,698 613,709	31.4 32.4 14.7 3.3 4.3 7.1 0.7 2.3 3.8	7         3,490,600           4,928,435         904,996           723,959         678,912           1,633,455         21,694           78,222         157,548           8,733         55           28,375         28,375	39.8	4,612,578 1,482,186 637,318 695,588 1,286,535 21,920 3,689 82,372 367,949 6,711 415,258 53	33.9
By Freight By Mail.	₱16.056,699 123,395	99.2 0.8	P12,655,384 239,636	98.3 1.7		98.8 1.2
Total	P16,180,094	100.0	P12,895,020	100.0	₱13,776,116	100.0

CARRYING TRADE

	8	XPOR	TS			
Nationality of Vessels	April, 1934		April, 1933		Monthly average for 12 months previou to April, 1934	
	Value	%	Value	%	Value	%
American British. Japanese. German. Norwegian Spanish. Dutch. Philippines. Chinese. Swedish.	P 9.949.046 7,466.297 8,150.470 138.522 2,250.890 351,922 11.314 \$5,307	0.4 7.5 1.2 0.3	₱ 7.276,969 7,070,586 5,509,649 89,371 4,152,827 760,730 74,856	20.9 0.3 16.3 3.0 0.3	4,667,009 4,859,088 329,362 2,522,903 395,762 908 2,357 165,180	26.4 23.2 24.2 1.5 17.5 1.8
Danish Panaman Italian	1,202,444 426,090	4.0	485,780	1.5	329,310 78,666	2.9 1.5 0 3 99.3
By Freight By Mail	T30.032.504 136.368	99.6 0.4	725,420,768 121,581 725,542,349	99.6 0.4	144.032	0.7
Total	F30,103.872	100.0	1 60,042,049	100.0	1 -0.031,000	100.0

## TRADE WITH THE UNITED STATES AND FOREIGN COUNTRIES

Countries	April, 1934				Monthly average for 12 months previous to April, 1934	
-	Value	%	Value	%	Value	%
United States	P37,603,157	81.5	<b>P</b> 31,523,342	82.2	P25,653.392	75.6
United Kingdom	603.314	1.2	856,035	2.2	820,595	2.4
Japan	3.914.157	8.3	1,807,976	4.8	2,484,106	7.4
Chine	790.869	1.6	1.013,401	2.7	993,696	2.9
French East Indics	84,013	0.2	85,484	0.2	69,836	0.2
Germany	660.378	1.4	547,252	1.4	613,319	1.9
Spain	245.429	0.5	341.063	0.9	353,079	1.0
Australia	234.538	0.5	175,480	0.4	339,654	1.0
British East Indice	318,124	0.7	426,885	1.1	391,136	1.1
Dutch East Indies	192,503	0.4	299,615	0.8	221,882	0.7
France	395.621	0.9	519,539	1.3	555,288	1.7
Netherlands.	199.418	0.4	101.738	0.3	200,128	0.6
Italy	74.355	0.2	55.095	0.1	\$3,220	0.3
Hongkong	141.191	0.3	48,523	0.1	103,485	0.3
Belgium	222.989	0.5	162.910	0.4	214,507	0.6
Switzerland	80,589	0.2	131.315	0.3	88,644	0.3
Japanese-Chine	167.005	0.3	11.299		84,768	0.3
Siam	18,748		21.994		15,716	
Sweden	143.177	0.3	59,451	0.2	86,268	0.3
Canada	130,703	0.3	71.974	0.2	110,281	0.3
Norway	14.204		19.264		35,132	Ó. 1
Austria	3,963		7.610		7,747	
Depmark	26.479	0.1	16.416		21,580	0.1
Other Countries	84.042	0.2	153,675	0.4	238,502	0.7
Totsi	P46.348.966	100.0	P33,437,309	100.0	₱33,791,061	100.0



IN RESPONDING TO ADVERTISEMENTS PLEASE MENTION THE AMERICAN CHAMBER OF COMMERCE JOURNAL



# A New International Lumber Trade Mark

A STAMPED ON LUMBER MEANS THAT IT HAS BEEN PRESSURE TREATED WITH A WOOD PRESERVATIVE OF EXCEPTIONAL MERIT.

2222 LUMBER IS PERMANENTLY PRO-TECTED AGAINST ALL FORMS OF ROT AND INSECT ATTACK. IT IS CLEAN AND TAKES PAINT OR VARISHI AS SATISFACTORILY AS UNTREATED WOOD.



2024 LUMBER IS ROT PROOF 2024 2024 LUMBER IS PAINTABLE 2024 2024 LUMBER IS ODORLESS 2024 2024 LUMBER IS PERMANENT 2024

> CURTIN-HOWE CORPORATION Timber Preservation Engineers New York, N. Y.

ZMA prevents attack by anay and bok-bok. Tests have shown that only a very small quantity of  $ZM\Lambda$  is necessary to kill termites or anay.

ZMA does not change the strength, physical appearance, nor any other characteristics of the wood and has the added advantage of making it somewhat fire resistant.

ZMA tumber may be used unpainted since it is colorless or it may be painted or finished in any manner desired.

ZMA lumber is PRESSURE TREATED and as such is not to be confused with open tank, dlp, spray or brush treatments. Unless lumber is PRESSURE TREATED it is not permanently protected against decay and anay.

ZMA is practically insoluble in water and bence permanently present in the wood to protect it during the useful life of the structure.

ATLANTIC GULF & PACIFIC COMPANY OF MANILA Sole Licensee

71-77 Muelle de la Industria

Sole Licensee Philippine Islands

Manila, P. I.

# It's Safest To Have NEW GOODYEARS ALL AROUND!

What a satisfaction it is...what a pleasure it is...to have All-Weather Tires all around! Then you know you are SAFE. For these world famed tires carry safety in their Center-Traction TREAD and protection in their Super-twist Cord PLIES -Safety in every ply from bead to bead.

Isn't it worth far more than the little more Goodyears cost over the cheapest tires of unknown make, or any old worn tires, to have the certain security of All-Weather Tread and Ply Safety under every wheel?



**SAFETY** with SILENCE at All Speeds

We can fit a new set to your car while we demonstrate to you the superiority of Goodyear Tires, let us prove to your complete satisfaction why-

"The world over more people ride on Goodyear Tires than any other make."

