

Business SOUTHEAST ASIA'S FIRST BUSINESS DAILY \* MANILA, PHILIPPINES

VOL. XIV. NO. 99 \* 16 PAGES

TUESDAY, JULY 15, 1980

P1.30 IN METRO MANILA; P1.50 IN PROVINCES

#### **New MOLE policy**



OPEC LEADER - Dr. Mana Saeed Al-Otaiba (left row, nearest President Marcos' desk), United Arab Emirates oil minister and last year's OPEC president, called on President Marcos vesterday. At lunch which Mr. Marcos hosted later, Al-Otaiba said the Organization of Petroleum Exporting Countries will increase to \$20 billion its aid fund to help less developed countries like he Philippines. Others in photo are members of the visiting minister's party, including Ahmed M. Al-Rahma, Abbas Mohamed Abbas Zaki, Abdulla Al-Farisi, Idris Haboush, Nasser Al-Jabari, Khaled A!-Ashi and Joseph Al-Sheikh. (Story on page 8)

# Skilled workers' outflow curbed

The Ministry of Labor and Em-ployment no longer allows any skilled Film, orget allows in certain "critical" industries to leave for employment overseas if bis employer here does not approve of the departure. If the departing worker is unemployed, he must show proof he has been out of job for Origant six months. When there is a current need for limited skills and professions. They include the following: petrochemi-cals, avision, telecommunications, power, hotel (skilled workers), and agricultural research and tech-nology.

THE AVERAGE PRICE

INCREASES PETITIONED **BY 3 FIRMS SO FAR** 

Mobil Oil . . . . . . P0.3653/liter

Pilipinas Shell . . . .0.3081

#### By RODRIGO V. ALVAREZ

This new MOLE policy is in res-ponse to protests persistently raised by business firms on the continuing exodus of skilled workers and pro-fessionals, on whom they have infessionals, on whom they have curred substantial costs to train

curred aubstantial costs to train. The list of critical induction was arrived at following series of dis-trained at a series of dis-trained at a series of dis-trained at a series of the series of the ment-related bureau, the Overseau emptyment Development Board (OEDB) and the Bureau of Employ-ment Serices (BES). The government move supported a proposal of the Philippine As-ocisition of Flour Millers, Inc. (PAFMI), which sought OEDB's

**Rice** price

up 15 ctvs

verv soon

Reporte

been approved by President Marcos. A presidential letter of instructions to this effect will be issued soon. The new price ceiling was recom-mended by an inter-agency commit-tee composed of the ministries of trade, finance and agriculture, the NGA, Central Bank and the Natio-nal Economic and Development

NGA, Central Dank and the restorm nal Economic and Development Authority. Actually, the draft of the LOI was submitted to the President as early as April, along with the LOI

per kilo

assistance to require PAFMI clear-ance to applications of skilled workers in the domestic flour mill-ing industry to get jobs abroad.

DIAL A DOER Billing Clerks

155N 0007-8458

Bookkeepers

MANPOWER

MAKATI 88 64 62 MANILA 57.17.74

Calleste

Ing industry to get jobs abroad PAFMI prevident Felix K. Ma-ramba, Jr., also executive vice-president of Liberty Flour Mills, Luc., said in an interview that the domestic industry last year lost about 200 technical men, who left for Saudi Arabia. These technicians, who were mostly recruited by pri-bired by employers of the prior by employers of the same arabiant comba explained. ramba explained.

(Continued on page 8)

## Pilipinas Shell seeks price hike of 30.81 ctvs per liter

Pilipinas Shell Petroleum Corp. is asking the Board of Energy per-mission to increase prices of its pet-roleum products by an average price of 30.81 centavos per liter.

price of 30.81 centaros per liter. Pilipinas Shell's petition, formal-ly filed yesterday, was the third to be received by the BOE. Mobil Oil Phila, Inc. and Caltexy Phila, Inc. filed last week their res-pective proposals for average price increases of 36.53 centaros and 20.609 centavos, respectively. Only two oil companies – Patic Landoli En rey Coro. and the

**EPZA's Peña** 

breaks silence

on exporters'

By ABRINO AYDINAN

Repo

complaints

government-owned Petrophil Corp

sovermment-owned Petrophil Corp-oration - have not file delitions. In its petition, Pilipinas Shell said it needs the price increase due to new increases in crude oil prices, costs, and provisions for continuing increases in working capital and fixed asset requirements. Delition of the same set of the same represents the following: \* an average of 26.98 centavoa per liter in the new crude oil prices (Continued erge 7)

# **Corporate Developments**

# Despite equity deficit. Ford

The Securities and Exchange Commission yesterday gave the go-signal to Ford Philippines, Inc. to issue P142 million worth of commercial paper in the money market

market. (Commercial papers are securi-ties issued by a company to finan-cial institutions: they are actually a form of borrowings.) Ford's authority to issue auch instruments will last only two months from date of approval. How-ever, it appears that the company will jump on the comprantly since

its resources are in need of re-plenishment. Ford's losses piled up through its years of participation in the Pro-greasive Car Manufacturing Pro-tem of last year, according to the financial statements aubmitted to the SEC. The parent company in the USA has injected about subsidiary. What semains of this capital infition is P27.69 million as of last year. (Continued on page 7)

gets okay on ₱142-m CP issue its resources are in need of re

### 9 firms get BOI incentives

In Board of Investments (BOI) last week approved the registration of Norphil Agro-Industrial Corp., an export producer of peanut oil and meal, under the Export In-centives Act (Republic Act No. 6135)

meal

of its peanut oil production and 70% of peanut meal output. The balance of 30% will be sold to local feedmillers. Target export markets

are Japan, Europe and Southeast Aci

Asia. For the first five years of opera-tions, the firm expects record sales of \$66.027 million.

of \$66.027 million. Norphil has marketing tieup with Nippi Boeki Kabushiki Kaisha and Sumitomo Corp. of Japan.

and sumitoms corp. of supar. OTHER APPROVALS. Also approved under the Export Incen-tives Act was the P12.278 million project of Mattel Philppines Inc., an export producer of toys (Barbie and Sunahine dolla), costume and costume ensembles and other plastis force. plastic toys.

(Continued on page 2)

omic conditions . . . . . . . Page 11 TRADE SURPLUS: Australia's visible STOCK TRADING: Cross sales pushed transactions up at the stock exchanges, losers outnumbered gainers . . . Page 16



increasing the support price for palay from P1.30 to P1.40 per kilo. But the President delayed an

effective J. y 1, to prevent public hoarding and panic-buying.

nearing and panic-ouying: The Cabinesi standing committee headed by Finance Minister Cesar Virata has earlier approved in prin-ciple an agriculture ministry recom-mendation last April to raise the testa Puils price of milled rice by at price for palay at P1.40 per kilo.

(Continued on page 7)

## 'Nothing definite' yet on IFC equity in PASAR

The Philippine Associated Smelt-ing and Refining Corp. (PASAR) has yet to complete negotiations with the International Finance Corp., an affiliate of the World Bank, for a possible equity invest-ment in the country's \$250-million copper smelter.

copper smelter. In an interview with Business Day: Constante V. Ventura, PASAR president, said negotistions between PASAR and IFC are "still going on." In affect, Ventura de-nied reports that PASAR had al-nied reports that PASAR had al-inder and the still of the still in equity of the copper smelter, one of the planned 11 major indus-trial projects of the country. The PASAR official and an IFCC

The PASAR official said an IFC inspection team was here a few days ago to assess the situation and verify the financial figures related inspecti

to the project provided to them. The data gathered by the team will still be evaluated by IFC and "nothing is definite yet," Ventura said. However, he added that IFC has indicated its willingness to invest \$5 million in the project.

invest \$5 million in the project. EQUITY SHARING. Depending on how much equity will finally be put in by IFC and considering the 32% equity share already finalized with a Japanese consortium of Marubeni Corp., Sumitomo Corp. and C. toh, Ventura said equity sharing between the National Development Corp. (NDC) and the nine co-ow decoupled in the state of the pro-ject's equity was to be allowed (or foreign investors and 70% to be ahared by NDC and the nime mining (Continued on page 8)

(Continued on page 8)

INSIDE C B C S GUARANTEED FAST COLLECTION SERVICES IMPORT CONTROLS: The president of the EEC Council of Ministers favors the EEC Council of Ministers favors selective, temporary import controls Page 9 We get fast collection results NATIONALIZATION: Iraqi brass favors GUARANTEED REMITTANCE WITHIN 48 HOURS PICK-UP see us at our OWN BUILDING BMC Bidg., 2387 South Superhighway ween Vito Cruz & San Andres, Metro-Mi Tel, Nos, 50-32-33: 59-84-52

DEVALUATION: Turkey devalues line



The Board of Investments (BOI)

6135). The project which is estimated to cost P48.5 million, will have an annual production capacity of 12,960 metric tons for peanut oil and 13,770 metric tons for peanut

The firm intends to export 100%

"The BEPZ (Bataan Export Pro cessing Zone) is functioning and functioning very well," Administra-for Teodoro Q. Pena of the Export tor Teodoro Q. Peña of the Export Processing Zone Authority said in an interview with Business Day last week. He also indicated that the EPZA is working on the complaints of export firms in the zone.

Peña made the statement to "lead off" his "clarifica-tion of the situation in the BEPZ." (See Business Day, June 17, 30 & July 7).

tor



"There is a ten-dency to blow up PERA facta" about the BEPZ, Pena asid, although he recognized the exist-ence of "defacta" in the system. "There is no perfect aystem; just like the (living organism's) body, there are always infirmities," he said. there said.

COLLECTION PROBLEMS ? ?

y 19.7

(Continued on page 2)

## **RP** among possible beneficiaries

#### OPEC to hike aid fund for LDCs industries restricted by gov't (Continued from page 1) Philippine Contractors contractors who bid in Association has reported international construct-

The Organization of Petroleum Exporting Courties (OPEC) is increasing from \$4 billion to \$20 billion its aid fund for projects undertaken by less developed countries to meet their develop-ment and energy needs, it was disclosed yesterday by Dy. Mana Saeed Al-Otaba, oil mnister of OPEC president last year during a luncheon meeting with President Marcos. The Organization of Petroleun Mai

OPEC aims to further increase

Directs. OPEC aims to further increase this development fund in the foundar direct of the proposal will be taken up during the OPEC summit meeting to be held in November in Baghdad, Iraq. After the meeting with Otaiba and his delegation, President Mar-cos told newsmen that the visit is a result of efforts of the Philip-pines to establish contact with various sources of crude oil. He also said he has sent out several buying missions to the Middle East and South American countries to augment present oil supplies.

Middle East and South American countries to augment present oil supplies. The President said that during his meeting with Otaiba, he urged the OPEC to "work out solutions for the problems of countries that belong to the Third World, especially on the impact of OPEC policies on pricing."

Otaiba said OPEC, as an organ-ization, is ready to 'devote more contributions towards the Philip-pines' economic development." He also demanded that indus-trialized mations give a counter-part contribution to the develop-ment fund.

OPEC FUND The OPEC developor cc rund. Ine OPEC develop-ment fund provides long-term dev-elopment financing for develop-ment projects of less developed nations on concessional terms. In some instances, it gives interest-free loans.

some instances, it gives interest-free loans. The Philippines has availed of the OPEC development fund. Re-cords show that as of June 30 this year, the Philippines had bor-

rowed \$16.25 million from the rowed \$16.25 million from the fund for an irrigation project in Bukidoon (\$3.6 million), the Cotabato-General Santos road (\$8.25 million) and for fishpen development in Laguna Bay (\$4.5

development in Laguna Bay (\$4.5 million). The Philippines also expects to often another \$15 million from the OPEC fund which is administered by the Asian Development Bank (ADB). Half of this (or \$7.5 mil-lion) will be used to finance part of the construction of the Na-mission and power transformer facilities in Mindanao and Negros ialand. The balance would be spent on infrastructure develop-ment.

"If this trend con-tinues, we may soon suffer a lack of suffi-ciently trained personnel ciently trained personnel to run our milk, and may eventually affect domes-tic flour production," Maramba said. "We are not against our technical men wanting to improve their own selves econo-mically. . . but govern-ment should adopt pre-ventive measures so that the flour milling industry will not be unduly hamp-ered." ered

Will not be unduly namp-era A fracted local flour millers were General Mill-ing, Republic Flour Mills, Universal Robins Corp., Wellington Flour, Pills-bury Flour and Liberty Flour. Most employes who left these firms, Maramba said, had been actively connected with these companies for about 10-15 years.

CERTIFICATION. Under the MOLE system, the OEDB and the BES will require prospective the OEDB and the BES will require prospective overseas workers to secure a 'certification of no objection' from their present employers. This requirement will give em-ployers time to look for replacements in jobs vacated by workers who resign and leave for abroad.

resign and leave for sbroad. Descrears expressed sprehensions that the ministry's policy violates the consisticutional right the consisticutional right own means of livelihood. Sought or comment, Bigay small has been been been been shavador P. Bigay small that the MOLE policy is premised on a 'national that the MOLE policy is premised on a 'national that the MOLE policy is premised on a 'national that the present man-power export program hould not be adverse to lo cal i in a major con-total foreign exchange earnings, the overesses labor program must not negatively affect viability of local industries, he said.

OTHER INDUSTRIES, Bigay said the MOLE policy will apply only to the identified critical inpolicy will apply only to the identified critical in-dustries, where replace relatively difficult and coatly to acquire. He said, however, that the labor ministry if other non-listed industries file complaints on the "brain and brawn drain," creant brain distribution of the problem has become "in-evitable" inasmuch as the country has the become "in-sources and capabilities, compared to Middle East and other western coun-tries. Apparently, be

and other western coun-tries. Apparently, he noted, Filipino industries could hardly meet the wage scales and other employment. benefits ployers, as evidenced by the increasing outflow of skilled labor. A mong the other soctore affected by the loss of skilled workers construction industries. Recently, the Bus Operators Association of the Philippines asid that

Operators Association of the Philippines said that bus companies have been bugged by the problem that drivers and mecha-nics have left the country for better work opportunities.

Also, a construction firm belonging to the

Association has reported that it has been losing 50 to 100 workers a year, pirated by foreign com-panies. As a result, the PCA said that Filipino ion contracts often end up competing against for-eign companies employ-ing skilled Filipino work-

## Purchase of firm's own shares of stock

#### By MAT DEFENSOR

**Outflow of workers in critical** 



By MAT DEFENSOR A corporation, under Section 16 of the Corporation Law, is allowed to issue for cash or property. When a corporation purchases its own hares by paying cash or pro-perty, the corporation na-traftly reduces its financial capability. Situations being these through cash purchase are the impairment of the rights of creditors and the undue advan-tage accruing to some stocholders at the ex-pense of the remainder. Such situations can hap-purchases through to some stocholders at the ex-pense of the remainder. Such situations can hap-purchases the shares of stocks of farored stock-tor nothing to the creditors and remaining stoc-tor nothing to the creditors and remaining stocklders. Under the pre-

Under the pre-sent law, the prover of a corporation to resquire stocks is expressly granted to the corporation only when the appread right is pren to disting the press of the the the stock of the corporation of the the stock of the stock of the the stock of the no bidder for stocks for sale (Section 44). Minus those instances, a corporation's right to purchase its own shares, though not prohibited, is not expressly authorized. Hence, in the case of Steenbert v. Velasco (10 Phil, 953), the Sup-mer Court, knowing that the corporation is insolvent and about to be dissolved, denied the corporation's right to purchase its own shares by invoking the doctrine that the directors of a corporation must act in good faith in preserving the assets of the corporation. However, the Securities and Exchange Com-

the assets of the corporation. However, the Securities and Exchange Com-mission in a letter-opinion dated April 5, 1965, and again in a letter-opinion dated Peb. 1, 1979 addressed to Philippine National Bank reiterated the general rule that in the absence of prohibi-tion, corporations have the implied power to pur-chase their our particular to the second probability of the second rule that in the absence of the second second second second second second second second the second rule is the second second second second descent second s

nditions that: 1. capital is not impaired; 2. a legitimate corporate object is advanced; 3. the condition of corporate affairs warrants

- 4. the transaction is designed and carried out
- the transaction is designed and carried out in good faith;
   it is intended and there results no undue advantage to a few favored stockholders at the expense of other stockholders; and
   the rights of the creditors are not jeopar-

the expense of other stockholders; and
the rights of the creditors are not jeopar-dized.
Under Section 9 of the proposed code, which hopefully is now a law, a corporation has the under the limitations that the purchase must be for a legitimate corporate purpose. The code enumerates instances considered as legi-timate corporation has an unrestricted earned aurplus. The code enumerates instances considered as legi-timate corporate purposes. These are:
To collect or compromise an indebtidhess cription in a delinquercy subset and the purchase delinquent shares sold during said sale;
To collect or compromise an indebtidhess cription in a delinquercy subset and to purchase delinquent shares sold during said sale;
To purchase entitled to payment for their shares under the provisions of this code;
To collect or corporation at a price nuclear the second the corporation at a price much the code as not exclusive.
The statuse is sued by the codes are re-cognized by the code as not exclusive.
The status or reacquired ahares will depend on the purpose of the corporation. If stocks are re-coquired under Sections 17/12, 18, 28-112, and 44 of the Corporation Law or simply by re-domption in case of redeemble shares, said and the corporation Law or simply by re-domption in case of redemble shares, said and the status of authorized but unisued anses.
There a status of authorized but unisued anses.

snares. There are enough safeguards against the im-pairment of the rights of stockholders and cre-ditors in both the present law and the proposed code. The guidelines set by the Securities and Exchange Commission took care of what is lack-ing under the present law.

### IFC-PASAR talks still going on (Continued from page 1)

(Continued from page 1) firms, namely, Atlas Consolidated Mining and Development Corp., Philes Mining Corp, Marinduque Mining Corp, Marinduque Mining Corp., Black Moun-tain, Western Minolco, Marcopper Mining Corp. and Sabens Mining

Mining Corp. and Sabena Mining Corp. However, the smaller mining firms have indicated that they will be unable to come up with their

required equity contribution. As this developed, the foreign investors had expressed their will-ingness to put up part of the bal-

and To fill in the gap, PASAR in-vited IFC to invest in the project. Venture emphasized that IFC participation is purely an invest-ment undertaking. "There are no strings attached," he said, debunk-ing rumors that PASAR intends to acquire a loan from World Bank,

# THE 1980 AIM-BMP PRESENTS Managerial Process & Practice

This new development is of a progressive design and represents a material improvement in the Basic Management Programme. Its purpose is to develop and enhance those skills necessary for sound management, regardless of functional specialization

The Managerial Process & Practice course is a full-time programme of 22 days. It offers managerial developmentconscious companies an unparalleled opportunity to equip their employees with a comprehensive set of management skills, through one intensive, action-oriented programme

Specific subjects include control concepts, objective setting, organizational change, and financial analysis

#### ADMISSION REQUIREMENTS

- The Programme is reserved for currently employed first-line to middle-level managers, functional specialists, staff officers, entrepreneurs and family firm executives. However, lesser positioned applicants will be admitted, provided their sponsoring companies make specific commitment to their advancement to these ranks upon completion of the programme
- \* Company sponsorship
- \* Release of the Participant by the sponsoring company for the programme's duration
- \* Proficiency in English
- N.B. Participants will be admitted on a first-come, first-served basis Board and lodging can be arranged by AIM.

#### **PROGRAMME CALENDAR**

The programme schedule for 1980 and 1981 is as follows: 
 21st BMP:MPP – August 25 – September 19

 22nd BMP:MPP – November 17 – December 12

 23rd BMP:MPP – February 16 – March 13

 24th BMP:MPP – June 1 – June 26

#### **DEADLINE FOR 21st BMP:MPP APPLICATIONS** & RESERVATION FEE - July 28, 1980



ASIAN INSTITUTE OF MANAGEMENT

Paseo de Roxas, Makati, Metro Manila - 3117 Philippines MCC P.O. Box 898 TEL, 87-40-11 TELEX: 63778 AIM PN 

Cable AIMANILA

Page 8